UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.

Filed by the Registrant ⊠

Filed by a Party other than the Registrant o

Check the appropriate box:

- o Preliminary Proxy Statement
- O Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- □ Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material under §240.14a-12

ITERIS, INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- o Fee paid previously with preliminary materials.
- o Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.



NOTICE OF THE ANNUAL MEETING OF STOCKHOLDERS OF ITERIS, INC. TO BE HELD SEPTEMBER 8, 2022

To the Stockholders of Iteris, Inc.:

NOTICE IS HEREBY GIVEN that the 2022 Annual Meeting of Stockholders (the "Annual Meeting") of Iteris, Inc., a Delaware corporation, will be held on September 8, 2022 at 4:00 p.m. Central Time, held exclusively online by means of a live virtual webcast at meetnow.global/M67DS9X, for the following purposes, as more fully described in the proxy statement accompanying this notice:

- a. To elect Joe Bergera, Gerard M. Mooney, Laura L. Siegal, Thomas L. Thomas and Dennis W. Zank to the Board of Directors, each to hold such office until the next annual meeting of stockholders and until his or her successor is elected and qualified.
- b. To conduct an advisory vote to approve the compensation of our named executive officers, as described in the proxy statement accompanying this notice.
- c. To ratify the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending March 31, 2023.
- d. To transact any other business that may properly come before the Annual Meeting or any adjournments or postponements thereof.

All stockholders are cordially invited to attend the Annual Meeting virtually this year. There will be no physical in-person meeting location for the Annual Meeting. In light of the continued unpredictability of COVID-19, we have determined it is appropriate to continue to hold the Annual Meeting virtually.

All stockholders of record as of the close of business on July 12, 2022 are entitled to notice of and to vote during the Annual Meeting, and at any and all postponements or adjournments thereof. It is important that all of our stockholders be represented at our Annual Meeting. Whether you plan to attend the Annual Meeting virtually or not, we urge you to vote your shares by submitting your proxy as soon as possible. Submitting your proxy card or voting instruction form does not affect your right to vote during the Annual Meeting if you attend the Annual Meeting virtually. Also, if you receive more than one proxy card or voting instruction form because your shares are held in multiple accounts or registered in different names or addresses, please be sure to sign, date and return each proxy card or voting instruction form to ensure that all of your shares are voted.

Austin, TX July 15, 2022 BY ORDER OF THE BOARD OF DIRECTORS

Joe Bergera Chief Executive Officer

YOUR VOTE IS IMPORTANT. EVEN IF YOU PLAN TO ATTEND THE MEETING, PLEASE VOTE BY PROXY PRIOR TO THE MEETING. IF YOU CHOOSE TO VOTE BY MAIL, PLEASE DO SO PROMPTLY TO ENSURE YOUR PROXY ARRIVES IN SUFFICIENT TIME

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PROXY STATEMENT FOR THE 2022 ANNUAL MEETING OF STOCKHOLDERS OF ITERIS, INC. TO BE HELD ON SEPTEMBER 8, 2022

The Board of Directors (the "Board") of Iteris, Inc., a Delaware corporation (sometimes referred to as "Iteris," the "Company," "we," "us," or "our"), is soliciting your proxy for the Company's 2022 Annual Meeting of Stockholders and any and all adjournments or postponements of such meeting (the "Annual Meeting"). Due to the continued unpredictability of the coronavirus ("COVID- 19") pandemic, for the safety of all of our stockholders, employees and their families, we have determined to hold the Annual Meeting in a live virtual-only meeting format, via the Internet, with no physical, in-person meeting. The Annual Meeting will be held at 4:00 p.m. Central Time on September 8, 2022, through the virtual meeting live webcast site located at meetnow.global/M67DS9X. At our Annual Meeting, stockholders will be able to attend and vote by visiting meetnow.global/M67DS9X. Stockholders who wish to submit questions at the Annual Meeting may do so in advance or during the Annual Meeting. You will find instructions for how to submit such questions in this proxy statement. The approximate date on which this proxy statement and the enclosed proxy materials are first being released to the Company's stockholders is July 15, 2022. Our principal executive offices are located at 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, TX 78746.

References in this proxy statement to fiscal years refer to the Company's fiscal year ended March 31 of the referenced year. For example, "Fiscal 2021" refers to the fiscal year ended March 31, 2021 and "Fiscal 2023" refers to the fiscal year ending March 31, 2023.

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS

This Proxy Statement and our Annual Report (including our Annual Report on Form 10-K for the fiscal year ended March 31, 2022) (the "Annual Report") is available on the Internet by accessing www.edocumentview.com/ITI, or at www.envisionreports.com/ITI for registered holders. Information on this website does not constitute part of this Proxy Statement and shall not be deemed incorporated by reference therein.

QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING

Who is soliciting this proxy and who will bear the cost of soliciting this Proxy Statement?

The enclosed proxy is being solicited by our Board of Directors. Iteris will bear the entire cost of proxy solicitation, including the costs of preparing, assembling, printing and mailing this proxy statement, the proxy card, and any additional material furnished to our stockholders. Copies of the solicitation materials will be furnished to brokerage houses, fiduciaries, and nominees holding shares in their names that are beneficially owned by others so that they may forward this solicitation material to such beneficial owners. In addition, we may reimburse such persons for their reasonable expenses in forwarding the solicitation materials to the beneficial owners. The original solicitation of proxies by mail may be supplemented by a solicitation by personal contact, telephone, facsimile, email or any other means by our directors, officers, or employees. No additional compensation will be paid to these individuals for any such services.

In the discretion of management, we reserve the right to retain a professional firm of proxy solicitors to assist in solicitation of proxies. Although we do not currently expect to retain such a firm, we estimate that the fees of such firm would range from \$5,000 to \$20,000 plus out-of-pocket expenses, all of which would be paid by us.

Where and when will the Annual Meeting take place?

The Annual Meeting will be held virtually, on Thursday, September 8, 2022, at 4:00 p.m., Central Time, via the Internet at meetnow.global/M67DS9X. Online check-in will begin at 3:30 p.m., Central Time, to allow time for online check-in procedures. We encourage you to access the online Annual Meeting prior to the start time.

The virtual Annual Meeting platform is fully supported across browsers (MS Edge, Firefox, Chrome and Safari) and devices (desktops, laptops, tablets and cell phones) running the most up-to-date version of applicable software and plugins. **Note:** Internet Explorer is not a supported browser. You should ensure that you have a strong Wi-Fi connection wherever you intend to participate in the Annual Meeting (see below question "What if during the check-in time or during the meeting I have technical difficulties or trouble accessing the virtual meeting website?" for technical support contact information).

How do I attend the virtual Annual Meeting on the Internet?

Registered Stockholders. If you are a registered stockholder of record (i.e., you hold your shares directly in your name through our transfer agent, Computershare), you do not need to register to attend the virtual Annual Meeting. Please follow the instructions on the notice or proxy card that you received. You may submit any questions you would like to ask at the Annual Meeting in advance or during the Annual Meeting. You will find instructions for how to vote and submit such questions below in this proxy statement.

Beneficial Stockholders. If you hold your shares through an intermediary, such as through a brokerage account or by a bank, trustee or other nominee (each a "Nominee") and not in your name, then you are the beneficial owner of such shares. If you hold your shares beneficially, you must register in **advance** to attend the virtual Annual Meeting.

For beneficial stockholders to register to attend the virtual Annual Meeting you must submit proof of your proxy power (legal proxy) reflecting your Iteris holdings along with your name and email address to Computershare, by email or by mail as described below. You may need to contact your Nominee, such as your bank or broker, to obtain your legal proxy. Requests for registration must include your proof of your legal proxy, be labeled as "Legal Proxy," and be received no later than 4:00 p.m., Central Time September 5, 2022.

Through the contact information you provide to Computershare, you will receive from Computershare a confirmation of your registration with a control number that will allow you to login to the virtual Annual Meeting site as a stockholder. You may submit any questions you would like to ask at the Annual Meeting in advance or during the Annual Meeting. You will find instructions for how to vote and submit such questions below in this proxy statement.

Requests for registration to attend our virtual Annual Meeting should be directed to us at the following:

By email:

Forward the email from your broker, or attach an image of your legal proxy, to:

legalproxy@computershare.com

By mail:

Computershare Iteris Legal Proxy P.O. Box 43001 Providence, RI 02940-3001

Stockholders will be able to attend our Annual Meeting online and vote during the Annual Meeting electronically by visiting meetnow.global/M67DS9X via the Internet. Whether or not you plan to attend the Annual Meeting, we urge you to ask questions and vote and submit your proxy in advance of the Annual Meeting by one of the methods described in this proxy statement. There will be a question- and-answer session at the end of the Annual Meeting. You can submit questions and comments by clicking the icon (illustrated below) located on the virtual Annual Meeting center website.



<u>Guest Attendees.</u> You do not need to be a registered stockholder of record or have legal proxy to attend this virtual Annual Meeting as a guest. You are invited to attend our virtual Annual Meeting as a "guest," but such guest attendees will only be able to listen to the Annual Meeting. A guest attendee may not ask questions or vote at the Annual Meeting. If you attend as a guest attendee, please click "I am a guest" when accessing the virtual Annual Meeting link on the Internet. Please follow the instructions at the virtual Annual Meeting site (see above question "Where and when will the Annual Meeting take place?").

Why a virtual Annual Meeting format?

We are utilizing the virtual meeting format to enhance stockholder access and encourage participation and communication with our management. We will continue to ensure that our stockholders are afforded the same rights and opportunities to participate as they would at an in-person meeting. We believe this format facilitates stockholder attendance and participation by enabling all stockholders to participate fully, and equally, using any Internet-connected device from any location around the world

at no cost. We also believe a virtual meeting protects the health and safety of attendees and saves the Company's and stockholders' time and money.

What if during the check-in time or during the meeting I have technical difficulties or trouble accessing the virtual meeting website?

We will have technicians ready to assist you with any technical difficulties you may experience in accessing the virtual Annual Meeting. If you encounter any technical difficulties in accessing the virtual Annual Meeting during the check-in or meeting time, please call:

Tel # (Toll-free): 800-724-2416

Tel # (Toll line): +1 781-575-2748 (International)

Who is entitled to vote at the Annual Meeting?

You are entitled to vote your shares of our common stock at the Annual Meeting if you owned the shares as of the close of business on July 12, 2022 (the "Record Date"). As of the Record Date, there were a total of 42,577,415 shares of our common stock outstanding and entitled to vote at the Annual Meeting. No shares of our preferred stock are currently outstanding. You are entitled to one vote for each share of common stock that you own.

What matters will be voted upon at the Annual Meeting and what are the Board of Directors' recommendations for the proposals?

The only matters that we currently expect will be voted on at the Annual Meeting are the following proposals, and the Board's recommendation to you regarding such proposals is set forth opposite each proposal below:

| Proposals | Recommendation |
|---|--------------------|
| 1. Election of the Board of Directors. | ✓ FOR each nominee |
| Approval, by advisory vote, of the compensation of our named executive officers, as described in this proxy statement. | ✓ FOR |
| 3. Ratification of the appointment of Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending March 31, 2023. | ✓ FOR |

The foregoing proposals are described in more detail in this proxy statement.

What if other matters come up at the Annual Meeting?

Other than the three items of business described in this proxy statement, we are not aware of any other business to be acted upon at the Annual Meeting. If other matters are properly presented at the Annual Meeting, the persons designated in the proxy cards, Joe Bergera and Douglas L. Groves, will vote your shares in their discretion.

What constitutes a quorum for the Annual Meeting?

The presence in person or by proxy of the holders of a majority of the shares entitled to vote at the Annual Meeting shall constitute a quorum for the transaction of business at such meeting. If you sign and return your proxy card or authorize a proxy to vote through the Internet or by telephone, your shares will be counted to determine whether we have a quorum even if you abstain or fail to vote as indicated in the proxy materials. If a quorum is not present at the scheduled time of the Annual Meeting, the Annual Meeting may be adjourned until a quorum is present. Both abstentions and broker non-votes (as described below) are counted for the purpose of determining the presence of a quorum.

What is the difference between holding shares as a stockholder of record and as a beneficial owner?

Stockholder of Record. If your shares are registered directly in your name with our transfer agent, you are considered to be the stockholder of record of such shares, and we are sending the notice and these proxy materials directly to you. If you are a stockholder of record, you should have received a proxy card with this proxy statement for you to use to vote your shares

Beneficial Owner. If your shares are held in a brokerage account or by a Nominee and not in your name, then you are considered the beneficial owner of such shares held in street name, and the notice and proxy materials are being forwarded to you on behalf of your Nominee. As the beneficial owner, you have the right to direct your Nominee how to vote your shares. Your Nominee has enclosed a voting instruction form with this proxy statement for you to use in directing the Nominee how to vote your shares.

Since a beneficial owner is not the stockholder of record, you may not vote these shares in person at the Annual Meeting unless you obtain a legal proxy from the Nominee who holds your shares giving you the right to vote the shares at the Annual Meeting. If you are a beneficial owner of your shares and you wish to attend the virtual Annual Meeting, vote, and submit questions, you must register in **advance** (see above question — "How do I attend the virtual Annual Meeting on the Internet?" and see below questions "How do I vote my shares?" and "How will I be able to submit a question?").

How do I vote my shares?

You may vote your shares prior to the Annual Meeting in any one of the following three ways: (i) by mail, (ii) electronically over the Internet or (iii) by telephone. If you are a stockholder of record, you may vote by returning a completed proxy card in the enclosed postage-paid envelope or through the Internet or by telephone as described on your proxy card. If you are a beneficial owner, in lieu of a proxy card, you should receive a voting instruction form from your Nominee by mail. The voting instruction form from your Nominee should indicate whether the Nominee has a process for beneficial holders to vote over the Internet or by telephone. Stockholders who vote over the Internet or by telephone need not return a proxy card or voting instruction form by mail, but may incur costs, such as usage charges, from telephone companies or Internet service providers. Stockholders who do not desire to vote over the Internet or by telephone may complete and return the paper voting instruction form in the self-addressed, postage-paid envelope provided.

Beneficial owners with shares held by a Nominee may vote their shares, in lieu of Nominee's voting process, via the Internet only if you obtain a legal proxy from the Nominee that holds your shares giving you the right to vote the shares. Beneficial owners of shares held by a Nominee as of the Record Date will need to register in **advance** to vote and attend the virtual Annual Meeting (see above question — "How do I attend the virtual Annual Meeting on the Internet?"). If you are a stockholder of record or a beneficial owner that have obtained legal proxy (with a Computershare-provided control number), you may also vote your shares electronically during the Annual Meeting over the Internet only. To vote during the Annual Meeting, please go to meetnow.global/M67DS9X, at the time of the Annual Meeting (check-in will begin at 3:30 p.m., Central Time), have your control number available (which can be found on your proxy card form for stockholders of record or which is your Computershare-provided control number for beneficial owners) and follow the instructions to participate in the virtual Annual Meeting. We recommend that you vote your shares in advance as described above to ensure your vote will be counted if you later decide not to attend the Annual Meeting.

How will I be able to submit a question?

Stockholders of record and beneficial owners that have obtained legal proxy (with a Computershare-provided control number) may submit questions for the Annual Meeting in advance of and during the Annual Meeting by submitting them via the Annual Meeting center website (meetnow.global/M67DS9X) and entering your control number (found on your proxy card form if you are a stockholder of record and Computershare-provided control number if you are a beneficial owner that has obtained legal proxy). (see above question — "How do I attend the virtual Annual Meeting on the Internet?").

All questions submitted in advance must be sent by 7:00 p.m., Central Time, on September 7, 2022. Stockholders will also be able to submit questions during the Annual Meeting. During the meeting, we will answer submitted questions.

No recording of the Annual Meeting is allowed, including audio and video recording.

Even if you plan on attending the Annual Meeting, we encourage you to vote your shares in advance using one of the methods described in this proxy statement to ensure that your vote will be represented at the Annual Meeting. We reserve the right to eject an attendee or cut off speaking privileges for behavior likely to cause disruption or annoyance or for failure to comply with reasonable requests or the rules of conduct for the Annual Meeting, such as time limits applicable to attendees who are permitted to speak.

We will endeavor to answer as many questions submitted by shareholders as time permits. We reserve the right to edit profanity or other inappropriate language and to exclude questions regarding topics that are not pertinent to meeting matters or Company business. If we receive substantially similar questions, we may group such questions together and provide a single response to avoid repetition.

The Annual Meeting is a live webcast and will also be recorded. Starting the day following the Annual Meeting, you will be able to find the recording of this Annual Meeting on the Investor Relations section of our website at www.iteris.com

What are broker non-votes and how are broker non-votes treated?

Broker non-votes occur when shares held in street name by a Nominee for a beneficial owner are not voted with respect to a particular proposal because (i) the Nominee does not receive voting instructions from the beneficial owner, and (ii) the Nominee lacks discretionary authority to vote the shares.

Broker non-votes will not be treated as shares present and entitled to vote for purposes of any matter requiring the affirmative vote of a majority or other proportion of the shares present and entitled to vote (even though the same shares are considered present for quorum purposes and may be entitled to vote on other matters). Thus, a broker non-vote will not affect the outcome of the voting on a proposal for which the minimum affirmative vote required for approval of the proposal is a plurality or a majority (or some other percentage) of (i) the votes actually cast, or (ii) the shares present and entitled to vote.

A Nominee only has discretionary authority to vote shares on a proposal that is considered a "routine" matter under applicable rules and related guidance. Proposal 3 for the ratification of the appointment of our independent registered public accounting firm is considered a "routine" matter and, accordingly, a Nominee has discretionary authority to vote shares on such proposals. The other proposals included in this proxy statement are considered "non-routine" matters. As such, a Nominee does not have discretionary authority to vote shares on such proposals. Accordingly, your shares may be voted on Proposal 3 if they are held in the name of a brokerage firm even if you do not provide the brokerage firm with voting instructions. Proposals 1 and 2 are considered "non-routine" matters. Therefore, if you do not provide voting instructions to your brokerage firm, no vote for your shares will be cast with respect to these proposals and a broker non-vote will result for these shares.

What vote is required to elect a director?

For Proposal 1, you may vote "FOR" or "AGAINST" any director nominee or you may abstain from voting with respect to a director nominee's election. In an uncontested director election, a nominee must receive the affirmative vote of a majority of the votes cast with respect to that nominee to be elected. As such, the number of shares voted "FOR" a director nominee must exceed the number of votes cast as "AGAINST" that nominee's election. In a contested director election (i.e., where the number of nominees exceeds the number of directors to be elected), then each director nominee shall be elected by a plurality of the votes of shares properly represented and entitled to vote in such election at such meeting. For purposes of the election of directors, abstentions and broker nonvotes, if any, will be excluded from the vote and will not be counted in determining the outcome of a director's election.

What happens if a majority of the votes cast are not voted in favor of a director nominee?

Pursuant to the procedures set forth in the Company's bylaws, in the event that a nominee who is already a director of the Company does not receive a majority of the votes cast with respect to such nominee in an uncontested election of directors, such nominee is required to promptly tender his or her resignation to the Board for consideration. If a director's resignation is not accepted, that director will continue to serve until our next annual meeting of stockholders and his or her successor is duly elected and qualified, or until his or her earlier death, resignation or removal. If the Board accepts the director's resignation, it may, in its sole discretion, either fill the resulting vacancy or decrease the size of the Board to eliminate the vacancy.

What is the required vote for approval of Proposals 2 and 3?

For each of the other proposals, you may vote "FOR" or "AGAINST" the proposal or you may abstain from voting on the proposal. The approval of Proposals 2 and 3 will require the affirmative vote of a majority of the shares represented and entitled to vote at the Annual Meeting. For purposes of Proposals 2 and 3, broker non-votes will not affect the outcome of the voting on these proposals and abstentions will have the same effect as a vote against these proposals.

May I change my vote or revoke my proxy?

Yes. If you are a stockholder of record, there are several ways in which you may revoke your proxy or change your voting instructions before the time of voting at the Annual Meeting, as follows:

- Vote again by telephone or at the Internet website.
- Transmit a revised proxy card or voting instruction form that is dated later than the prior one.
- Vote electronically during the Annual Meeting, at the Internet website.
- Notify the Company's Corporate Secretary in writing that a prior proxy is revoked.

If you are a beneficial owner of shares, your broker or Nominee should provide instructions explaining how you may change or revoke your voting instructions.

Please note that, in order to be counted, the revocation or change must be received by the Company prior to the close of the Annual Meeting on September 8, 2022. The latest-dated, timely, properly completed proxy that you submit to the Company, whether by mail, telephone or the Internet, will count as your vote. If a vote has been recorded for your shares and you subsequently submit a proxy card that is not properly signed and dated, then the previously recorded vote will stand.

Is cumulative voting permissible?

No. Cumulative voting is not permitted by our certificate of incorporation.

Will I have appraisal or similar dissenters' rights in connection with the proposals to be voted on at the Annual Meeting?

No. You will not be entitled to appraisal or similar dissenters' rights in connection with the proposals to be voted on at the Annual Meeting.

How will my shares be voted?

Any proxy that you submit and that is not revoked will be voted as you direct. If you are a stockholder of record and you indicate when voting through the Internet or by telephone that you wish to vote as recommended by our Board, or if you sign and return a proxy card without giving specific voting instructions, then the persons designated as proxy holders in the accompanying proxy card will vote your shares as follows:

- "FOR" the election of each of the persons nominated by the Board in Proposal 1.
- "FOR" the approval, by advisory vote, of the compensation of our named executive officers, as described in this proxy statement.
- "FOR" the ratification of the appointment of Deloitte & Touche LLP as our independent registered public accountants for the fiscal year ending March 31, 2023.

If you are a beneficial owner of shares of our common stock and your Nominee does not receive instructions from you about how your shares are to be voted, then your Nominee will have the discretion to vote your shares on the "routine" matter being considered at the Annual Meeting, but will not be able to vote your shares on the "non-routine" matters being considered at the Annual Meeting, meaning that broker non-votes will result for these matters.

In the event any director nominee declines or is unable to serve as a director at the time of the Annual Meeting (which is not anticipated), the persons named in the enclosed proxy card will vote for the election of such person or persons as may be designated by the present Board. The enclosed proxy grants the proxy holders discretionary authority to vote on any other business that may properly come before the Annual Meeting, as well as any procedural matters. We have not been notified by any stockholder of any intention to present a stockholder proposal at the Annual Meeting.

I share an address with another stockholder, and we received only one paper copy of the proxy materials. How may I obtain an additional copy of the proxy materials?

If you share an address with another stockholder, you may receive only one set of proxy materials unless you have provided instructions to the contrary. If you wish to receive a separate set of proxy materials now, please send your request to: Iteris, Inc., 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, TX 78746, Attention: Corporate Secretary. A separate set of proxy materials will be sent promptly following receipt of your request. You may also contact us if you received multiple copies of the proxy materials and would prefer to receive a single copy in the future.

Who will count the votes?

The inspector of election for the Annual Meeting, who is appointed by the Board, will count the votes. It is expected that a representative of our transfer agent will serve as the inspector of election.

PROPOSAL 1: ELECTION OF DIRECTORS

Five persons have been nominated for election at the Annual Meeting. All directors are elected annually and hold office until the next annual meeting of stockholders, and until their successors are duly elected and qualified, or until their earlier death, resignation or removal. On the recommendation of the Nominating and Corporate Governance Committee (the "NCG Committee"), our Board selected and approved the following persons as nominees for election at the Annual Meeting: Joe Bergera, Gerard M. Mooney, Laura L. Siegal, Thomas L. Thomas and Dennis W. Zank. Each nominee is currently a member of our Board and has agreed to serve if elected. Unless otherwise instructed, the proxy holders will vote the proxies received by them FOR each of the nominees named above.

We have no reason to believe that any of the director nominees will be unwilling or unavailable to serve if elected as a director. In the event any of the director nominees named herein is unable to serve or declines to serve at the time of the Annual Meeting, the proxy holders named in the enclosed proxy will exercise discretionary authority to vote for substitutes.

Voting Requirements

In May 2018, our Board approved an amendment to the Company's bylaws to implement a majority voting requirement for uncontested elections of directors. As a result, in such elections, a nominee must receive the affirmative vote of a majority of the votes cast with respect to that nominee. This means that the number of shares voted "FOR" a director nominee must exceed the number of votes cast as "AGAINST" that nominee's election. In a contested election of directors (i.e., where the number of nominees exceeds the number of directors to be elected), then each director nominee shall be elected by a plurality of the votes of shares properly represented and entitled to vote in such election at such meeting. If the plurality voting standard applies, the available director seats will be filled with the candidates receiving the highest number of votes cast at such meeting.

Any director may resign at any time upon providing notice to the Company. Our Board has adopted a resignation policy, which requires that any incumbent director nominee who fails to receive the requisite majority vote in an uncontested election must tender to the Board for its consideration his or her resignation from the Board and from all of the Board committees on which he or she serves. The Board will then assess the appropriateness of such nominee continuing to serve as a director. In its discretion, the Board will decide whether or not to accept or reject the resignation. The policy also provides that any director who tenders his or her resignation will not participate in the Board action regarding the consideration of such resignation.

Recommendation of the Board of Directors

Our Board of Directors recommends a vote "FOR" each of the director nominees listed above and below.

Director Nominees

The table and narrative below set forth information as of July 12, 2022 regarding each director nominee, including the year they first became directors of Iteris, their business experience during at least the past five years, the public company boards on which they currently serve or have served on during the past five years, and certain other biographical information. The NCG Committee believes that these persons have qualifications, competencies, and diversity that are important to an effective board of directors, as further detailed in the "Director Qualifications Matrix" under "Corporate Governance, Board Meetings and Committees" below.

| Name | Age | Current Position(s) with Iteris |
|---------------------------------------|-----|---|
| J. Joseph ("Joe") Bergera | 58 | Chief Executive Officer, President and Director |
| Gerard M. Mooney ⁽¹⁾⁽³⁾ | 68 | Director |
| Thomas L. Thomas ⁽²⁾⁽³⁾⁽⁴⁾ | 73 | Chairman of the Board |
| Laura L. Siegal ⁽¹⁾⁽²⁾ | 59 | Director |
| Dennis W. Zank ⁽¹⁾⁽⁵⁾ | 67 | Director |

- (1) Current member of the Audit Committee.
- (2) Current member of the Compensation Committee.
- (3) Current member of the Nominating and Corporate Governance Committee.
- (4) Our bylaws provide that our Chairman of the Board is also an ex-officio member of each of our Board committees.

J. Joseph ("Joe") Bergera has served as our President and Chief Executive Officer and as a director since September 2015. Prior to joining us, Mr. Bergera served as Group Vice President, Software of Roper Technologies, Inc. (formerly, Roper Industries) since September 2011 and as President of iTradeNetwork, a Roper subsidiary, since August 2013. He was the Executive Vice President and General Manager, Tax Solutions at CCH Wolters Kluwer from March 2011 to September 2011 and served in senior executive positions with Sage Software from 2004 to March 2011, most recently as Executive Vice President, Global CRM. Prior to Sage Software, Mr. Bergera held senior roles at Infovista, Astrolink, MicroStrategy, and American Management Systems (acquired by CGI, Inc.). Since June 2022, Mr. Bergera has served on the board of directors of the Intelligent Transportation Society of America. Mr. Bergera holds a B.A. degree in Government from Colby College, an M.B.A. from the Booth School of Business at the University of Chicago and an A.M. in Public Policy from the Harris School of Public Policy at the University of Chicago. The Board believes that Mr. Bergera's extensive management and technology industry experience, as well as his knowledge of the transportation industry, qualify him to serve as a director.

Gerard M. Mooney has served as a director of Iteris since September 2013. Mr. Mooney retired from International Business Machines Corporation ("IBM") in March 2014, after serving in a number of senior positions since 2000. Most recently, he served as the Vice President Strategy for IBM's Public Sector from February 2012 until his retirement, as the General Manager, Global Smarter Cities for IBM from November 2011 to February 2012, and as the General Manager, Global Government and Education

for IBM from 2008 to November 2011. He served as Vice President of IBM's Venture Capital Group from 2000 to 2008. Before joining IBM, Mr. Mooney held various management positions at Hewlett-Packard Company ("HP") for six years, most recently as General Manager for New Business Initiatives related to technologies developed by HP Labs. Mr. Mooney joined HP from HP's acquisition of Edge Emitter Technology (ETT), Inc., a development stage company commercializing a solid state print head device, where Mr. Mooney served as President. Mr. Mooney has extensive operational and financial experience across a broad range of technology-based companies, from start-ups to large public companies, and has considerable experience with the major customers in the intelligent transportation systems market. He previously served as a member of the board of directors of the Intelligent Transportation Society of America and is also active in the intelligent search technology, cognitive intelligence, AI, data mining and visualization tools industries. Mr. Mooney currently serves as a director of inno360 and cofounder of Swarm Intelligence LLC (formerly theinnovationexchange), which offers SaaS cognitive platforms. He received a B.A. degree in Philosophy from Mount Saint Mary's College, an M.S. degree in Accounting from Georgetown University and an M.B.A. from Yale University. The Board believes that Mr. Mooney's extensive management, financial and industry experience qualify him to serve as a director.

Laura L. Siegal has served as a director of Iteris since May 2018. Ms. Siegal is currently Chief Financial Officer of Integrated Polymer Solutions, an advanced materials company focused on engineered elastomers, signature materials and biomedical solutions, which she joined in May 2022. Prior to that, from June 2019 to April 2022, Ms. Siegal was Partner and Chief Financial Officer at Acorn Growth Companies, a private equity firm focused on aerospace, defense, intelligence and space investments. From July 2013 to June 2019, Ms. Siegal was the Chief Financial Officer and a member of the board of directors at NEOTech, a leading provider of high reliability electronic manufacturing solutions in the aerospace and defense, industrial and medical sectors. Prior to joining NEOTech, Ms. Siegal spent 13 years at Kratos Defense & Security Solutions, Inc. (NASDAQ: KTOS), which develops and fields transformative, affordable systems, platforms and products for national security and communications needs. There Ms. Siegal held a number of financial management positions including Principal Accounting Officer, Vice President and Corporate Controller and Vice President of Finance and Treasurer. Since October 2019, Ms. Siegal has served as a director of Creation Technologies Ltd, a privately held company that provides end-to-end, scalable electronic manufacturing services to original equipment manufacturers and other companies around the world. Ms. Siegal is a Certified Public Accountant and received a B.A. degree in Economics from the University of California, San Diego. The Board believes that Ms. Siegal's extensive financial expertise, experience in technology and public agency markets, and demonstrated success with mergers and acquisitions qualify her to serve as a director.

Thomas L. Thomas has served as a director of Iteris since 1999 and as our Chairman of the Board since 2016. Mr. Thomas is the managing partner of T2 Partners, a private management consulting and investment business which he founded in January 2011. In addition, Mr. Thomas served as the Executive Chairman and CEO of International Decision Systems, a provider of software and solutions for the equipment finance market, from September 2009 to January 2011. From 2004 to July 2008, Mr. Thomas was the President and Chief Operating Officer of Global Exchange Services, a provider of business-tobusiness EDI and supply chain management solutions. Prior to that, Mr. Thomas served as the President and CEO at several software, analytics and technology companies, including HAHT Commerce, Ajuba Solutions, and Vantive Corporation, and as the first Chief Information Officer for Dell Computer Corporation and 3Com Corporation. Earlier in his career, Mr. Thomas also held various senior executive management positions at Kraft General Foods, Sara Lee Corporation and W. R. Grace. From July 2017 to July 2019, Mr. Thomas served as Chairman of the Board of Directors of VIP Software Corporation, a provider of software solutions in the insurance industry. From 2012 to November 2021, Mr. Thomas served as a director of Accurate Group, which specializes in the appraisal and title services business where technology has been instrumental in redefining the transaction model for the industry. Accurate Group was acquired by eMerge Property Solutions in November 2021. He has also served on the board of directors of infoGroup, Inc. from January 2009 to July 2010, and served as a director on the boards of a wide range of technology companies, including ATL Products, Vantive Corporation, Interwoven, iManage, FrontRange Solutions, IDS International, and Quofore International. Mr. Thomas has been actively involved in the Executive in Residence initiative of the Executive MBA program at Bellarmine University since inception 3 years ago. Mr. Thomas holds a bachelor's degree in commerce and honorary doctor of humane letters degree from Bellarmine University, and, currently serves as a member of the Board of Trustees of Bellarmine University since 2002. The Board believes that Mr. Thomas' extensive industry and Company experience, along with his financial expertise, qualify him to serve as a director.

Dennis W. Zank has served as a director of Iteris since January 2020. From January 2012 until stepping down in September 2018, Mr. Zank served as Chief Operating Officer of Raymond James Financial, Inc. ("RJF"), a leading diversified financial services company, responsible for domestic private client group businesses as well as many of RJF's corporate, administrative and sales support departments. Prior to that, Mr. Zank served as President of Raymond James & Associates, a subsidiary of RJF, responsible for domestic employee channel private client business, from October 2002 to January 2012. Prior to that, Mr. Zank served in a number of financial and operational management positions with RJF and RJF subsidiaries, holding titles such as Executive Vice President of Operations and Administration, Sr. Vice President, Controller and Treasurer, since joining RJF in 1978. From 1996 to 2002, Mr. Zank served on the board of directors of RJF. From 2000 to 2006, Mr. Zank served on the board of directors of the National Securities Clearing Corporation, from 1994 to 1997. Mr. Zank has been actively involved in the Corporate Mentorship Program at the University of South Florida since inception over 25 years ago. Mr. Zank holds a bachelor's degree in accounting from the University of South Florida and a M.B.A. from the University of Tampa. The Board believes that Mr. Zank's extensive management, financial and industry experience qualify him to serve as a director.

Family Relationships

There are no family relationships among any of our directors or executive officers.

CORPORATE GOVERNANCE, BOARD MEETINGS AND COMMITTEES

Director Independence

Our policy is to have a majority of the directors qualify as "independent" under the standards established by The Nasdaq Stock Market ("Nasdaq"). The Board has determined that each of our directors, other than our Chief Executive Officer, Joe Bergera, satisfies the requirements for "independence" using the standards established by Nasdaq.

Board Structure

The Board does not have a policy regarding the separation of the roles of the CEO and Chairman of the Board as the Board believes it is in the best interest of the Company to make that determination based on the position and direction of the Company and the membership of the Board from time to time. However, the Board has determined that having an independent director serve as the Chairman is currently in the best interest of our company and stockholders in recognition of the different demands and responsibilities of the roles and to emphasize the independence of the role of Chairman. The Board also meets regularly in executive sessions.

Board Meetings and Committees

We currently have several standing committees of the Board, including the Audit Committee, the Compensation Committee, and the NCG Committee. The Audit Committee, the Compensation Committee, and the NCG Committee each has a written charter that is reviewed annually and revised as appropriate.

A copy of each committee's charter is available on the Investor Relations section of our website at www.iteris.com.

During Fiscal 2022 the Board held thirteen formal meetings, the Audit Committee held four formal meetings; the Compensation Committee held four formal meetings; and the NCG Committee held two formal meetings. During Fiscal 2022, no director attended fewer than 75% of the aggregate of the total number of meetings of the Board and the total number of meetings of the standing committees of the Board on which such director served during that period. During Fiscal 2022, due to continued complications related to COVID-19 and in order to protect the safety of our employees and directors of the Board, the Board and various committees of the Board held many of their meetings virtually.

Audit Committee. The current members of our Audit Committee are Ms. Siegal and Messrs. Mooney and Zank. Mr. Zank serves as the Chairman of this committee. The Board has determined that each member of the Audit Committee is "independent" under the standards established by both the Nasdaq rules and the SEC rules regarding audit committee members. The Board has identified Mr. Zank as the member of the Audit Committee who qualifies as an "audit committee financial expert" under applicable SEC rules and regulations governing the composition of the Audit Committee.

The Audit Committee oversees on behalf of the Board (a) the conduct of the Company's accounting and financial reporting processes, the audits of our financial statements and the integrity of the Company's audited financial statements and other financial reports; (b) the performance of the Company's internal accounting, internal auditing, and financial controls function; (c) the engagement, replacement, compensation, qualifications, independence and performance of our independent auditors, and (d) the portions of our Code of Ethics and Business Conduct and related policies regarding our accounting, internal accounting controls or auditing matters. The Audit Committee also reviews and approves or disapproves related party transactions identified in Item 404 of SEC Regulation S-K and makes recommendations to the full Board regarding the same.

The Audit Committee meets privately with our independent registered public accounting firm from time to time, and such firm has unrestricted access to, and reports directly to, the Audit Committee. The Audit Committee has selected Deloitte & Touche LLP as our independent registered public accounting firm for the fiscal year ending March 31, 2023 and is recommending that our stockholders ratify this appointment at the Annual Meeting.

Compensation Committee. The current members of our Compensation Committee are Ms. Siegal and Messrs. Thomas and Zank. Mr. Thomas serves as the Chairman of this committee. The Board has determined that each member of the Compensation Committee is "independent" under the standards established by both the Nasdaq rules and SEC rules regarding compensation committee members.

The primary purposes of the Compensation Committee are to (a) evaluate officer and director compensation policies, goals, plans and programs; (b) oversee compensation programs and policies for all employees as they relate to the Company's risk

management; (c) determine the cash and non-cash compensation of our directors and "executive officers" as defined in the rules promulgated under Section 16 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); (d) review, and make recommendations to the Board with respect to the administration of, our equity-based and other incentive compensation plans for all employees; (e) evaluate the performance of our executive officers; (f) assist the Board in evaluating potential candidates for executive officer positions with the Company and oversee management succession planning; and (g) produce the committee report required by the applicable rules and regulations of the SEC and other regulatory bodies for inclusion in our annual proxy statements.

The Compensation Committee meets periodically to review and establish the salaries, bonuses and incentive plans for our executive officers. The Compensation Committee considers a number of factors in determining the compensation plans and elements for, and the amount of each compensation element paid to, our executive officers, including publicly available data from independent outside sources, our general business conditions and objectives, and the committee's subjective determination with respect to each executive's contributions to such objectives. To assist the committee in its review, our Chief Executive Officer provides to the Compensation Committee his evaluations of the other executive officers and makes recommendations with respect to executive compensation matters; however, the final decisions regarding the compensation of our executive officers are made by the Compensation Committee. The Compensation Committee retained Frederic W. Cook & Co., Inc., an independent compensation consultant ("FW Cook"), to advise on executive compensation and nonemployee director compensation. FW Cook did not provide any other services to us in Fiscal 2022 beyond its engagement as an advisor to the Compensation Committee on executive compensation matters and nonemployee director compensation. The Compensation Committee assessed the independence of FW Cook pursuant to SEC and Nasdaq rules and concluded that no conflict of interest existed that would have prevented FW Cook from serving as an independent consultant to the compensation committee currently or during Fiscal 2022.

Nominating and Corporate Governance Committee. The current members of the NCG Committee are Messrs. Mooney and Thomas. Until March 31, 2022 when she departed the Board, Anjali Joshi also served on the Nominating and Corporate Governance Committee. Mr. Mooney serves as the Chairman of this committee. The Board has determined that each member of the NCG Committee is "independent" under the standards established by Nasdaq.

The primary purposes of the NCG Committee are to assist the Board in (a) establishing the minimum qualifications for director nominees; (b) identifying and evaluating director nominees; (c) recommending to the Board candidates for the Annual Meeting of Stockholders or to fill any vacancies on the Board; and (d) developing and assessing corporate governance policies and making recommendations related to such policies to the Board.

Criteria for Director Candidate Qualifications

Our NCG Committee applies the same standards in considering director candidates submitted by stockholders as it does in evaluating other candidates, including incumbent directors. The identification and selection of qualified directors is a complex and subjective process that requires consideration of many intangible factors, and will be significantly influenced by the particular needs of the Board from time to time. As a result, there is no specific set of minimum qualifications, qualities or skills that are necessary for a nominee to possess, other than those that are necessary to meet U.S. legal, regulatory and Nasdaq listing requirements and the provisions of our certificate of incorporation, bylaws and charters of the Board's committees. However, the NCG Committee and the Board have identified the following skills and qualifications listed below as important criteria for membership on our Board:

- Ø Board Experience—Experience serving on public company boards of directors.
- Ø Data/Analytics—A demonstrated understanding of data and analytics, as well as the ability to commercialize the resulting processes, techniques and/or insights.
- Ø Diversity—Representation of gender, racial, ethnic and/or other diverse perspectives that expand the Board's understanding of the needs and viewpoints of our customers, partners, employees, governments and other stakeholders worldwide.
- Ø Financial Sophistication—Past employment experience in finance or accounting, requisite professional certification in accounting, or any other comparable experience or background which results in the individual's financial sophistication, including being or having been a chief executive officer, chief financial officer or other senior officer with financial oversight responsibilities.
- Ø Growth/Value Creation—Demonstrated experience in entrepreneurial growth and/or other transformational operating models resulting in measurable increase in stockholder value.
- Ø Mergers and Acquisitions (M&A)—Experience evaluating and leading acquisitions and other strategic transactions, with the ability to assess "build or buy" decisions, analyze the fit of a target with our strategy and culture, accurately value transactions, and evaluate operational integration plans.

- Ø Operating Leadership—Experience as a chief executive officer, president, chief operating officer or general manager leading an organization our size or bigger.
- Ø Product/Technology—Experience working in technology, resulting in knowledge of how to anticipate technological trends, generate disruptive innovation, and extend or create new business models.
- Ø SaaS/IaaS—Experience in software-as-a-service (SaaS), infrastructure-as-a-service (IaaS) and/or subscription-based, software-enabled service delivery models.
- Ø Sales and Marketing—Experience developing strategies to grow sales and market share, build brand awareness and equity, and enhance enterprise reputation.
- Ø Smart Mobility—Experience related to the application of cloud computing, artificial intelligence, advanced sensors, advisory services and/or managed services to the transportation sector, including mobility-as-a-service, connected and automated vehicles and/or transportation infrastructure.

Director Qualifications Matrix

Board members should possess a combination of the skills, professional experience and diversity of viewpoints and backgrounds necessary to oversee the Company's business. The following matrix presents how the NCG Committee maps our director qualifications to the director nominees and led to each nominee's selection as a member of the Board. The NCG Committee routinely reviews this qualification matrix, modifies the matrix to reflect adjustments to our business strategy and/or market landscape, and evaluates whether it would be prudent to make any changes to the size or composition of our Board.

| Qualification | Tom Thomas | Joe Bergera | Gerry Mooney | Laura Siegal | Dennis Zank |
|---------------------------|---------------|----------------|-----------------|-----------------|----------------|
| Competencies & Expertise | | | | | |
| Board Experience | √ | | V | | V |
| Data/Analytics | √ | √ | V | | |
| Diversity (Gender) | | | | V | |
| Diversity (Ethnic/Racial) | | | | | |
| Financial Sophistication | √ | | √ | √ | V |
| Growth/Value Creation | √ | √ | √ | √ | V |
| M & A | √ | √ | √ | √ | V |
| Operating Leadership | √ | √ | | | V |
| Product/Technology | √ | √ | √ | √ | |
| SaaS/IaaS | √ | √ | √ | | |
| Sales & Marketing | V | √ | √ | | √ |
| Smart Mobility | | √ | √ | | |

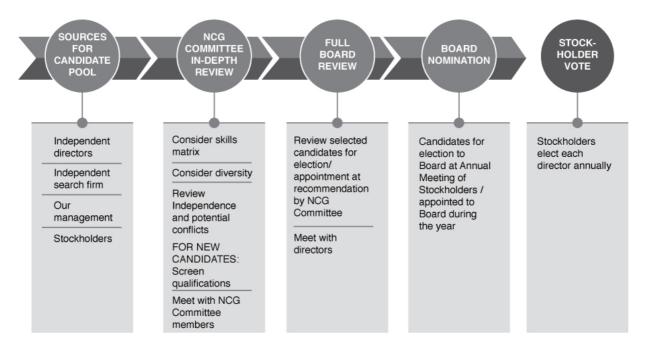
Board Diversity

The Company is committed to fostering an environment of diversity and inclusion, including among the members of its Board. Therefore, in considering director nominees, the NCG Committee considers candidates who represent a mix of backgrounds and a diversity of gender, race, ethnicity, age, background, professional experience and perspectives that enhance the quality of the deliberations and decisions of the Board, in the context of both the perceived needs of the structure of the Board and the Company's business and structure at that point in time.

| Board Diversity Matrix as of July 12, 2022 | | | | |
|--|--------|------|------------|-------------------------------|
| Total Number of Directors Standing for Re-Election | | 5 | | |
| | Female | Male | Non-Binary | Did Not Disclose Gender |
| Part I: Gender Identity | | | | |
| Directors | 1 | 4 | - | - |
| Part II: Demographic Background | | | | |
| A frican American or Black | - | - | - | - |
| A laskan Native or Native American | - | - | - | - |
| Asian | - | - | - | - |
| Hispanic or Latinx | - | - | - | - |
| Native Hawaiian or Pacific Islander | - | - | - | - |
| White | 1 | 4 | - | - |
| Two or More Races or Ethnicities | - | - | - | - |
| LGBTQ+ | | | - | |
| Did Not Disclose Demographic Background | | | - | |

Selection Process for Nomination of Director Candidates

The NCG Committee regularly reviews the composition of the Board, including the qualifications, expertise and characteristics that are represented in the current Board as well as the criteria it considers needed to support the operating requirements of the Company and our long-term strategy. In its search processes to add new directors to the Board, the NCG Committee may retain an independent search firm to identify and vet candidates. After an in-depth review of the candidates, the NCG Committee recommends candidates to the Board in accordance with its charter, our certificate of incorporation and bylaws and our criteria for director candidate qualifications described above. After careful review and consideration, the Board will nominate candidates for election, or re-election, at our annual meeting of stockholders. The Board may appoint a director to the Board during the course of the year to serve until the next meeting of stockholders.



Director Tenure and Refreshment

When recommending to the Board the slate of director nominees for election at our annual meeting of stockholders, the NCG Committee strives to maintain an appropriate balance of tenure, turnover, diversity and skills on the Board. The Board believes that refreshment is important to help ensure that Board composition is aligned with the needs of the Company as our business evolves over time, and that fresh viewpoints and perspectives are regularly considered. The Board also believes that over time directors develop an understanding of the Company and an ability to work effectively as a group. Because this provides significant value, a degree of continuity year-over-year is beneficial to stockholders and generally should be expected. All our directors are elected each year to hold office until the next annual meeting and until their successors are elected and qualified. Because tenure or age limits could cause the loss of experience or expertise important to the optimal operation of the Board, there are no absolute limits on the length of time that a director may serve.

Our director nominees have average tenure on our Board of approximately 8.75 years, and the following table shows the range of tenures of our director nominees, evidencing the Board refreshment we have undertaken in recent years:

| Years of Tenure | Directors |
|-----------------|-----------|
| 0–5 years | 2 |
| 6–9 years | 2 |
| 10+ years | 1 |

Stockholder Nomination of Director Candidates

The NCG Committee will consider candidates for directors recommended by our stockholders who meet the eligibility requirements for submitting stockholder proposals for inclusion in our next proxy statement. This committee will evaluate such recommendations applying its regular nominee criteria. Eligible stockholders wishing to recommend a nominee must submit such recommendation in writing to the NCG Committee Chair, care of our Corporate Secretary, by the deadline for stockholder proposals set forth in our last proxy statement, specifying the following information: (a) the name and address of the nominee, (b) the name and address of the stockholder making the nomination, (c) a representation that the nominating stockholder is a stockholder of record of our stock and entitled to vote at the next annual meeting and intends to appear in person or by proxy at such meeting to nominate the person specified in the notice, (d) the nominee's qualifications for membership on the Board, (e) all of the information that would be required in a proxy statement soliciting proxies for the election of the nominee as a director, (f) a description of all direct or indirect arrangements or understandings between the nominating stockholder and the nominee and any other person or persons (naming such person or persons) pursuant to whose request the nomination is being made by the stockholder, (g) all other companies to which the nominee is being recommended as a nominee for director, and (h) a signed consent of the nominee to cooperate with reasonable background checks and personal interviews, and to serve as a director, if

elected. In connection with its evaluation, the NCG Committee may request additional information from the candidate or the recommending stockholder, and may request an interview with the candidate. The NCG Committee has the discretion to decide which individuals to recommend for nomination as directors.

No candidates for director nominations were submitted to the NCG Committee by any stockholder in connection with the election of directors at the Annual Meeting.

Risk Oversight Role

The Board is responsible for overseeing our risk management, but its duties in this regard are supplemented by certain committees of the Board, as described in the table below. In connection with its responsibilities relating to risk assessment, our full Board periodically engages in discussions of the most significant risks that the Company is facing (including cyber security risks); and how these risks are being managed.

Audit Committee

- Focuses on financial risk of the Company
- Reviews internal controls and the Company's financial statements with the CEO, CFO and the external and internal auditors.
- Oversees risks assessment and risk management (and its applicable processes) by management and our independent auditors relating to key financial, accounting and reporting policies.
- Oversees the selection, appointment, retention, compensation, evaluation and performance of the work of the Company's independent auditors.
- Meets quarterly and on a "as-needed" basis with CEO, CFO and the Company's external independent auditors.

Compensation Committee

- Oversees risks associated with our compensation policies and programs with respect to both executive compensation and compensation for all employees generally.
- Utilizes external independent compensation consultant to assist in designing and reviewing compensation policies and programs, including the potential risks created by the policies and programs.
- Assists Board in overseeing the Company's executive management succession planning.
- Oversees the process for conducting the annual risk assessment of the Company's compensation programs and policies, including retaining, from time to time, third party consultants to assess risk. See "Compensation Risk Assessment" below.

Nominating and Corporate Governance Committee

- Oversees risks relating to certain legal and regulatory compliance risks with respect to the Company's corporate governance policies and standards.
- Oversees compliance and risks related to Board structure, directors and director nominations.
- · Oversees risks related to compliance matters by reviewing on at least an annual basis issues and developments related to corporate governance.
- Oversees risks related to the Company's compliance with applicable stock exchange listing standards and the Sarbanes-Oxley Act.

Changes in Nominating Procedures

There have not been any material changes to the procedures by which security holders may recommend nominees to our Board that were implemented since we last disclosed such procedures.

Stockholder Communications

The Board has implemented a process by which stockholders may send written communications directly to the attention of the Board, any committee of the Board or any individual Board member, care of our Corporate Secretary. The name of any specific intended Board recipient should be noted in the communication. Our Corporate Secretary will be primarily responsible for collecting, organizing and monitoring communications from stockholders and, where appropriate depending on the facts and circumstances outlined in the communication, providing copies of such communications to the intended recipients. Communications will be forwarded to directors if they relate to appropriate and important substantive corporate or Board matters. Communications that are of a commercial or frivolous nature or otherwise inappropriate for the Board's consideration will not be forwarded to the Board. Stockholders who wish to communicate with the Board can submit a written request to Iteris, Inc., 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, Texas 78746; Attention: Corporate Secretary.

Annual Meeting Attendance

We do not have a formal policy regarding attendance by members of our Board at annual meetings of our stockholders; however, directors are encouraged to attend all such meetings. Two of our then-current directors attended our 2021 annual meeting of stockholders.

Policy against Hedging and Pledging

The Company has a policy strongly recommending against hedging or pledging in our equity securities by our officers, directors or employees.

DIRECTOR COMPENSATION

Compensation of directors is determined by the Compensation Committee. The Compensation Committee has approved a compensation structure for nonemployee directors consisting of a cash retainer, an annual equity award and, for Board members serving on a committee, an additional cash retainer. Directors who are our employees are not compensated for their services as directors. To assist with the Compensation Committee's review of the nonemployee Board member compensation in Fiscal 2022, the Compensation Committee engaged an independent compensation consultant, FW Cook, to perform a review of our nonemployee director compensation which includes an analysis of market trends and changes in the Company, best practices and FW Cook's methodology in gathering peer data.

Board and Committee Retainers

The current annual cash compensation for nonemployee directors for Fiscal 2022 consisted of the following:

| Position | Annual Retainer |
|--|--------------------|
| Chairman of the Board | \$80,000 |
| Nonemployee Director (other than the Chairman) | \$40,000 |

Additional current retainers for each nonemployee director who served on one or more Board committees in Fiscal 2022 were as follows:

| Position | Annual Retainer |
|---|--------------------|
| Audit Committee | |
| Chair | \$20,000 |
| Member | \$10,000 |
| Compensation Committee | |
| Chair | \$15,000 |
| Member | \$7,500 |
| Nominating and Corporate Governance Committee | |
| Chair | \$10,000 |
| Member | \$5,000 |

All directors are reimbursed for their out-of-pocket expenses incurred in attending meetings of our Board and its committees, but they do not receive separate meeting fees.

Annual Equity Compensation

Nonemployee directors are also eligible to receive periodic restricted stock units ("RSUs") under the Company's equity incentive plan then in effect. Each nonemployee director shall be granted an annual RSU award upon approval of the grant by the Compensation Committee as soon as reasonably practicable following the annual meeting of stockholders at which such director is re-elected. The current annual RSU grant to directors is worth approximately \$80,000 based on the closing price of the Company's common stock on the RSU grant date. Each RSU entitles the holder to receive one share of the Company's common stock upon vesting of such unit. Each annual RSU generally vests on the date of the first annual stockholder meeting following the date of grant. If a nonemployee director joins the Board in between annual stockholder meetings, such director will receive an RSU for a pro rata portion of the annual grant, which typically vests in full on the date of the first annual stockholder meeting following the date of grant.

2022 Director Compensation Table

The following table sets forth a summary of the compensation earned in Fiscal 2022 by each person who served as a nonemployee director during that year:

| Name | Fees Earned or Paid in Cash (\$) ⁽¹⁾ | Stock Awards (\$) ⁽²⁾ | Total (\$) |
|--|---|-------------------------------------|------------|
| Anjali Joshi ⁽³⁾ | \$42,240 | \$80,000 | \$122,240 |
| Gerard M. Mooney | 53,462 | 80,000 | 133,462 |
| Laura L. Siegal | 52,546 | 80,000 | 132,546 |
| Lucas ("Luke") P. Schneider ⁽⁴⁾ | 46,817 | _ | 46,817 |
| Thomas L. Thomas | 109,367 | 80,000 | 189,367 |
| Dennis W. Zank | 59,529 | 80,000 | 139,529 |

- (1) Represents amounts earned by the directors based on the arrangements described above, which amounts have been prorated for directors who served on Board committees for less than a full term.
- (2) The dollar amounts shown represent the grant date fair value of restricted stock unit awards granted in Fiscal 2022 determined in accordance with ASC 718. For a discussion of valuation assumptions used in the calculations, see Note 10 of Notes to Consolidated Financial Statements, included in Part II, Item 8 in the Company's Annual Report on Form 10-K for Fiscal 2022. See also our discussion of stock-based compensation in Note 1 of Notes to Consolidated Financial Statements on page 52 in Part II, Item 8 in the Company's Annual Report on Form 10-K for Fiscal 2022.

For each director, the number of units was determined by dividing \$80,000 by \$5.47, the closing sales price of the Company's common stock on the grant date. At the end of Fiscal 2021, the above-listed directors held no stock options. At the end of Fiscal 2022, the above listed directors held RSUs for the following number of shares of common stock: Ms. Joshi — 14,625; Mr. Mooney — 14,625; Ms. Siegal — 14,625; Mr. Thomas — 14,625; and Mr. Zank — 14,625.

- (3) Ms. Joshi served as a director until March 31, 2022.
- (4) Mr. Schneider served as a director until September 9, 2021.

Director and Management Stock Ownership Guidelines

Pursuant to stock ownership guidelines adopted by the Board in February 2016, each nonemployee member of the Board is required to own shares of the Company's common stock having a value equal to or greater than three times the annual cash Board retainer, which is currently set at \$40,000 per year. Each director has until the later of (i) February 2021 and (ii) five years from the time he or she is elected to the Board, to meet the stock ownership guidelines.

Effective September 2020, the Company adopted additional stock ownership guidelines to align the interests of management with those of stockholders of the company. Under these guidelines, the CEO will be expected to own common stock of the Company having a value equal to or greater than three times his or her base salary and the other executive officers are expected to own common stock of the Company having a value equal to or greater than one times his or her base salary. Each executive has the goal of meeting this threshold by the later of (i) September 2025 and (ii) the fifth anniversary of his or her first employment as an executive officer.

All Company shares held by the director or executive officer, his or her related trusts and immediate family members, shares underlying restricted stock units or performance stock units, and 50% of the in-the- money value of vested stock options shall be included in the calculations.

As of March 31, 2022, each of our nonemployee directors were in compliance with our stock ownership guidelines or had additional time under the terms of the guidelines within which to fulfill the requirement.

Deferred Compensation Plan

Effective October 1, 2020, the Company adopted the Iteris, Inc. Non-Qualified Deferred Compensation Plan (the "DC Plan"). The DC Plan consists of two plans, one that is intended to be an unfunded arrangement for eligible key employees who are part of a select group of management or highly compensated employees of the Company within the meaning of Sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act, or ERISA, and one for the benefit of nonemployee members of our Board. Under the DC Plan, our nonemployee directors may elect to defer up to 100% of any RSU awards and up

to 100% of their cash compensation for service as a director. A participant is always 100% vested in his or her own elective cash deferrals and any earnings thereon. For a description of the terms of the DC Plan, see "Executive Compensation and Other Information — Non-Qualified Deferred Compensation for Fiscal 2022" herein.

Compensation Committee Interlocks and Insider Participation

None of our executive officers serves as a member of the Board or Compensation Committee (or other committee performing equivalent functions) of any entity that has one or more executive officers serving on our Board or Compensation Committee. No interlocking relationship exists between any member of the Board and any member of the Compensation Committee (or other committee performing equivalent functions) of any other company.

PROPOSAL 2: ADVISORY VOTE REGARDING EXECUTIVE COMPENSATION

In accordance with Section 14A of the Exchange Act, stockholders have the opportunity to vote to approve, on an advisory basis, the compensation of our named executive officers. Commonly known as a "say-on-pay" vote, this proposal gives our stockholders the opportunity to express their views on our executive compensation policies and programs and the compensation paid to the named executive officers.

We are asking our stockholders to indicate their support of the compensation of our named executive officers, as described in this proxy statement by approving the following resolution at the Annual Meeting:

"RESOLVED, that the compensation paid to the Company's named executive officers, as disclosed in the Company's proxy statement for the 2022 Annual Meeting of Stockholders pursuant to Item 402 of Regulation S-K, including the compensation tables and narrative discussion, is hereby approved."

The Board of Directors recommends a vote FOR approval of the advisory resolution because it believes that the Company's executive compensation policies and practices are effective in achieving the Company's goals of attracting, retaining, and motivating highly talented executives, rewarding sustained financial and operating performance, and aligning the executives' interests with those of the stockholders.

The vote on this proposal is advisory and therefore not binding on the Company, the Board of Directors or the Compensation Committee. Although the vote is non-binding, the Board of Directors and the Compensation Committee will review and consider the voting results in future decisions regarding executive compensation.

Stockholder Approval

The affirmative vote of a majority of the common stock, present or represented by proxy and entitled to vote at the Annual Meeting, will be required for approval of this proposal.

Recommendation of the Board of Directors

The Board of Directors recommends that the stockholders vote "FOR" the advisory resolution approving the compensation of our named executive officers as disclosed in this proxy statement.

EXECUTIVE OFFICERS

The table below sets forth certain information, as of July 12, 2022, regarding our executive officers.

| Name | Age | Capacities in Which Served |
|-------------------|-----|---|
| Joe Bergera | 58 | Chief Executive Officer, President and Director |
| Douglas L. Groves | 60 | Chief Financial Officer, Senior Vice President of Finance and Secretary |
| Todd Kreter | 62 | Senior Vice President and Chief Technology Officer |

The following is a brief description of the capacities in which the above persons have served the Company and their business experience during at least the past five years. The biography of Mr. Bergera appears earlier in this proxy statement. See "Proposal 1: Election of Directors."

Douglas L. Groves has served as Senior Vice President and Chief Financial Officer since he joined on December 4, 2019. Mr. Groves has more than 30 years of unique and highly valuable experience. Most recently, he served as Vice President, Chief Financial Officer and Treasurer of Ducommun, Inc., through June 2019, having joined the company in January 2013. Through December 2012, he held the position of Corporate Vice President and Chief Information Officer at Beckman Coulter, following a series of financial roles at the company beginning in January 1998. Beckman Coulter was acquired by Danaher Corporation in February 2011. Prior to joining Beckman Coulter, Mr. Groves was corporate controller of a privately held civil engineering firm and senior auditor and consultant at Deloitte & Touche. Mr. Groves holds an M.B.A. from the University of Southern California and a B.S. degree in Accountancy from California State University, Long Beach.

Todd Kreter was appointed Senior Vice President and Chief Technology Officer on June 1, 2022. Prior to that, Mr. Kreter served as Senior Vice President and General Manager, Advanced Sensors Technologies. From May 2014 until May 31, 2022, he held the title of Senior Vice President and General Manager, Roadway Sensors. Mr. Kreter served as our Senior Vice President, Sensors Development and Operations from May 2009 to May 2014 and as Vice President of Engineering from November 2007 to May 2009. Prior to joining us, Mr. Kreter served in a number of executive positions at Quantum Corporation, most recently as the VP Global Services from 2004 to January 2007, where he managed the company's worldwide customer service organization. Mr. Kreter holds a B.S. degree in Mechanical Engineering from California State University, Fullerton.

EXECUTIVE COMPENSATION AND OTHER INFORMATION

Executive Compensation

The following is a summary of the compensation policies, plans and arrangements for our executive officers. This summary should be read in conjunction with the Summary Compensation Table and related disclosures set forth below. We are eligible to, and have chosen to, comply with the executive compensation disclosure rules applicable to a "smaller reporting company," as defined in the applicable SEC rules, but we have voluntarily included additional disclosure about our executive compensation program to help our stockholders understand our executive compensation program. This section discusses the principles underlying our compensation policies for the officers named in the "Summary Compensation Table" below. We refer to these individuals as our "named executive officers" or "NEOs" for Fiscal 2022:

- Joe Bergera, our Chief Executive Officer, President and Director;
- Douglas L. Groves, our Chief Financial Officer, Senior Vice President of Finance and Secretary;
 - Todd Kreter, currently our Senior Vice President and Chief Technology Officer, who served as our Senior Vice President & General Manager, Advanced Sensors Technologies during Fiscal 2022s; and
 - Ramin Massoumi, our Senior Vice President & General Manager, Consulting Solutions, who served as such until December 31, 2021.

Fiscal 2022 Business Results Summary

We are a provider of smart mobility infrastructure management solutions. Municipalities, government agencies, and other transportation infrastructure providers use our solutions to monitor, visualize, and optimize mobility infrastructure to help ensure roads are safe, travel is efficient, and communities thrive. During another year of navigating the COVID-19 pandemic and the challenges it has brought to our everyday lives, we made progress across a range of financial and strategic dimensions in Fiscal 2022, despite significant global supply chain disruptions and associated materials price variances. Key financial results include:

- Fiscal 2022 total revenue of \$133.6 million, up 14% year over year;
- Net loss from continuing operations of \$6.9 million, or \$(0.16) per share due to a second quarter noncash project write-off and increased costs related to global supply chain disruptions;
- Adjusted EBITDA⁽¹⁾ of \$4.5 million, a \$3.0 million decrease year over year due to global supply chain disruptions and associated increased costs; and
- Total net bookings for Fiscal 2022 of \$155.4 million, up 28% year over year⁽²⁾.
- (1) Adjusted EBITDA is adjusted income (loss) from continuing operations before interest, taxes, depreciation, amortization, stock-based compensation expense, project loss reserves, and executive severance and transition costs. For more information, refer to Non-GAAP Financial Measures and to the Consolidated Financial Statements, included on page 28 in Part II, Item 7 of the Company's Annual Report on Form 10-K for Fiscal 2022.
- (2) Net bookings is an operational measure representing the total dollar value of all definitive contracts executed during the relevant period, net of cancellations of previously authorized contract funding.

Impacts of COVID-19 on Iteris

The COVID-19 pandemic has had an unprecedented impact on the U.S. economy as federal, state and local governments react to this public health crisis with travel restrictions, quarantines and "stay-at-home" orders. In turn, the uncertainties caused by these events and actions created various disruptions to our vendors, our employees and customers and negatively affected customer sentiment in general. We did not experience any facility closures in Fiscal 2022, but we did experience supply chain disruptions and work delays on certain projects. Should such delays become protracted or worsen, the impacts of the COVID-19 pandemic could further impact our business, results of operations and financial condition. Given the uncertainties of the COVID-19 pandemic, the Company has taken certain actions to preserve its liquidity, manage cash flow and strengthen its financial flexibility. Such actions include, but are not limited to, reducing our discretionary spending, reducing capital expenditures, implementing restructuring activities, and reducing payroll costs, including employee furloughs, pay freezes and pay cuts.

On March 27, 2020, the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") was signed into law in the United States. The CARES Act provides relief to U.S. corporations through financial assistance programs and modifications to certain income tax provisions. The Company is applying certain beneficial provisions of the CARES Act, including the payroll tax deferral and the alternative minimum tax acceleration. For more information, refer to Note 6, Income Taxes, to the Consolidated Financial Statements, included in Part II, Item 8 of the Company's Annual Report on Form 10-K for Fiscal 2022.

Fiscal 2022 Executive Compensation Results Overview

The named executive officer compensation plan is composed of three elements: base salary, short-term annual incentive, and long-term equity incentives. The base salaries reflect the market for similar roles at similar companies. The short-term incentives program has specific targets tied to the Company's annual financial performance. The long-term incentives consist of a mix between stock options, restricted stock units ("RSUs"), and performance stock units ("PSUs"). The inclusion of RSUs and PSUs in our long-term incentive program was new for Fiscal 2021, as the Company granted only stock options prior to Fiscal 2021.

Below is a summary of the results of our executive compensation program for Fiscal 2022:

- *Base Salaries*. In the first half of Fiscal 2022, after reviewing pay governance guidelines, receiving guidance from the Compensation Committee's compensation consultant, FW Cook, reviewing prevailing compensation practices, evaluating recent Company performance, comparison to prior years' payouts, and impacts of the COVID-19 pandemic, the Compensation Committee approved base salary increases for the named executive officers for Fiscal 2022. These increases averaged 3.2% for our named executive officers.
- Annual Incentives. Our named executive officers' target bonuses for Fiscal 2022 remained generally unchanged from the target bonus levels in place during Fiscal 2021. Messrs. Bergera and Groves' annual bonus performance metrics were Iteris revenue and Iteris Adjusted EBITDA. Because Messrs. Kreter and Massoumi led a business unit, Mr. Kreter for Advanced Sensors Technologies and Mr. Massoumi for Consulting Solutions, each had four metrics, including Iteris revenue, Iteris Adjusted EBITDA, their respective business unit revenue and business unit contribution margin. The annual cash performance bonuses for the named executive officers in Fiscal 2022 were earned at 56% of target for Mr. Bergera; 56% for Mr. Groves; and 67% for Mr. Kreter. Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021 and therefore was not eligible for a bonus for Fiscal 2022. The corporate bonus objectives for Messrs. Bergera and Groves paid out below target on both the Iteris revenue target and the Adjusted EBITDA metric. Mr. Kreter's bonus paid out below target on both Advanced Sensors Technologies revenue and Advanced Sensors Technologies contribution margin metric (in addition to under performance against the Iteris revenue and Adjusted EBITDA). Individual performance against management performance objectives is also considered in determining the final annual bonus payouts. See "Fiscal 2022 Cash-Based Bonus Plan" table below for further details about results of our annual cash-based bonus program for Fiscal 2022.
- Long-Term Incentives. Commencing in Fiscal 2021, in response to stockholder feedback, the Company updated its long-term incentive compensation program to incorporate the use of PSUs for 25% of the long-term opportunity. The remaining portion consisted of 50% in stock options and 25% in RSUs. PSUs are earned based on the Company's average revenues per share and cash flow from operations performance, as well as the Company's total stockholder return ("rTSR") relative to the Russell 2000. See "Fiscal 2022 Long-Term Incentive Awards" below for further details about updates to the executive compensation plan for Fiscal 2022.

Characteristics of our Executive Compensation Programs

Our executive compensation programs include a number of practices intended to align the interests of management and our stockholders.

hat We Have

- Ø We have approximately 68% of target direct compensation for the chief executive officer (and 53% of the other named executive officers) that is performance-based or is at-risk
- Ø We have a performance-based long term incentive plan that utilizes PSUs, RSUs, and stock options
- Ø We have a clawback policy for incentive compensation
- Ø We have stock ownership guidelines for executive officers and directors
- Ø We have an independent compensation consultant to advise our Compensation Committee
- Ø We make ongoing stockholder outreach efforts to obtain input on our compensation practices

- ✓ We do not provide 280G excise tax gross-ups
- ✓ We do not provide any pension or supplemental retirement benefits

What We Do Not Have

- We do not provide for any "single trigger" equity vesting for equity awards
- ✓ We prohibit repricing options without shareholder approval
- We prohibit granting stock options with an exercise price below 100% of fair market value
- ✓ We do not provide any perquisites

Impact of 2021 Say-on-Pay Vote

The most recent stockholder advisory vote on named executive officer compensation required under the SEC rules was held on September 9, 2021. Approximately 87.4% of the total votes cast on such proposal (which excluded broker non-votes) were in favor of the compensation of our named executive officers. Based on the Board's commitment to continue to strengthen the compensation plan for the Company's named executive officers, the Compensation Committee evaluated and modified elements of the Company's compensation plan to better align management's long-term incentive compensation with stockholder interests. Specifically, the Company determined that, commencing in Fiscal 2021, a portion of long-term incentive compensation will be granted in the form of PSUs, earned based on the achievement of certain financial performance and total stockholder return metrics. Prior to implementing these changes to our long-term incentive compensation, the Company invited several of its largest stockholders to provide comments on the proposed changes and ultimately finalized the plan structure taking into account investor feedback.

As the Company continues to grow and mature, the Compensation Committee will continue to make appropriate adjustments to our management team's long-term incentive compensation. Currently, based on the voting preference of the Company's stockholders, advisory votes on executive officer compensation will be conducted every year. The Compensation Committee will continue to take into account each such advisory vote in order to determine whether any subsequent changes to the Company's executive compensation programs and policies would be warranted to reflect any stockholder concerns reflected in those advisory votes.

Compensation Philosophy and Objectives

Our executive compensation plans and arrangements are overseen and administered by our Compensation Committee, which is comprised entirely of independent directors as determined in accordance with applicable Nasdaq and SEC rules. Our philosophy is to provide our named executive officers with compensation that will motivate and retain them, provide them with meaningful incentives to achieve and exceed short-term and long-term corporate objectives set by our Compensation Committee, and align their long-term interests with those of our stockholders. Based on this philosophy, the compensation programs for our named executive officers are designed to achieve the following primary objectives:

- · establish a compensation structure that is competitive enough to attract, retain and motivate outstanding executive talent;
- ensure that any cash incentive compensation programs for our named executive officers are aligned with our corporate strategies and business objectives by tying the potential payouts under such programs to the achievement of key strategic, financial and operational goals; and
- utilize long-term equity awards to align interests between our named executive officers and stockholders.

Annual Review of Cash and Equity Compensation; Role of Compensation Consultant

We conduct an annual review of the aggregate level of our executive compensation, as well as the mix of elements used to compensate our executive officers to ensure that compensation is structured appropriately to achieve our objectives. We review

each component of compensation as related but distinct. Although the Compensation Committee reviews total compensation, it has not adopted any formal guidelines for allocating total compensation between cash and equity compensation. We determine the appropriate level of each compensation component based in part, but not exclusively, on our retention goals and short-term and long-term objectives.

This review generally occurs in the first quarter of each fiscal year at which time the Compensation Committee establishes executive officer base salaries for the following fiscal year, reviews and approves any bonus awards and programs, establishes the performance objectives for our cash based bonus plan, and may grant equity compensation to the executive officers to ensure their interests are aligned with our stockholders and for retention.

In Fiscal 2022, the Compensation Committee retained the services of an independent compensation consulting firm, FW Cook, to advise on directors and named executive officer compensation. FW Cook provided the Compensation Committee with market data and analysis of our total direct compensation for such directors and named executive officer positions as compared with the competitive market. FW Cook reports only to the Compensation Committee and did not perform any other work for the Company during Fiscal 2022 beyond its services related to director and named executive officer compensation. As provided in its charter, the Compensation Committee has the authority to determine the scope of FW Cook's services and may terminate their engagement at any time.

As part of the review process, our Chief Executive Officer provides our Compensation Committee with recommendations as to the base salary, cash bonus potential and long-term equity incentive awards for each of our executive officers other than himself based on that officer's level of responsibility, individual performance and contribution to the attainment of our strategic corporate objectives and market data. Our Compensation Committee takes the Chief Executive Officer's recommendations into consideration in setting named executive officer compensation, but retains complete discretionary authority to make all compensation-related decisions for our named executive officers. Our Compensation Committee makes its compensation decisions with respect to the Chief Executive Officer on the basis of relevant market data furnished by a variety of sources and its subjective assessment of individual performance and contributions to our overall corporate performance. Any decisions regarding our Chief Executive Officer's compensation are made without such officer present.

Peer Groups

The Compensation Committee benchmarks our compensation programs to a peer group, which consists of publicly-traded technology companies in the applications software, systems software, and technology hardware industry categories, that are similar in size, as measured by revenues and market capitalization.

As of June 1, 2020, when the peer group was last assessed for Fiscal 2022, the peer revenues ranged from \$44 million to \$281 million, with a median of \$139 million, which compared to Iteris' revenues of \$114 million. Market capitalization on July 1, 2020 for the peers ranged from \$16 million to \$1.1 billion, with a median of \$191 million, which compared to Iteris' market capitalization of \$198 million.

The Fiscal 2022 peer group consisted of the following companies:

- · Agilysys, Inc.
- · AutoWeb, Inc.
- · Clearfield, Inc.
- Digi International Inc.
- Digital Turbine, Inc.
- EMCORE Corporation
- Intevac, Inc.
- IntriCon Corporation
- · KVH Industries, Inc.
- Majesco
- · MobileIron, Inc.

- Napco Security Technologies, Inc.
- OneSpan Inc.
- · PCTEL, Inc.
- · Perceptron, Inc.
- · RealNetworks, Inc.
- SeaChange International, Inc.
- Telenay, Inc.
- · TransAct Technologies Incorporated
- Upland Software, Inc.
- Zix Corporation

The Compensation Committee evaluates our compensation program versus that of the peer companies with respect to both individual pay levels as well as the structure of the program. The Compensation Committee uses this data primarily to ensure that our executive compensation program as a whole is competitive. Market data is one of several factors that is used to evaluate compensation levels. Other factors may include individual and company performance, experience in the role, responsibility level, and internal equity.

Compensation Components and Structure

We utilize three main components in structuring compensation programs for our named executive officers:

| Pay Component | Rationale and Value to Stockholders |
|--------------------------------|---|
| | Only fixed compensation element in the executive compensation program Recruit and retain executive talent and provide an element of economic security from year-to-year Reflects competitive market conditions |
| (Short-Term Incentive Program) | Motivates achievement of strategic priorities for the fiscal year as measured by financial and operational metrics Diversified group of metrics to drive growth and stockholder value |
| RSUs and PSUs) ⁽¹⁾ | Encourages focus on long-term stockholder value creation (and PSUs link compensation to achievement of specified corporate financial performance objectives) Aligns to stockholders' interests Provides long-term retention incentive of our executive talent |

⁽¹⁾ Historically, the long-term incentive compensation for our named executive officers was largely in the form of stock options. Commencing in Fiscal 2021, the long-term incentive compensation component for our named executive officers consist of stock options, RSUs and PSUs. See "Fiscal 2022 Long-Term Incentive Awards" below for further details about updates to the executive compensation plan for Fiscal 2022.

Our Compensation Committee allocates a substantial portion of each named executive officer's total compensation to performance and long-term incentive compensation as a result of the philosophy described above. While the Compensation Committee does establish specific performance criteria for its cash-based bonus plan each year, there is no formal pre-established policy for the allocation of compensation between cash and non-cash components or between short-term and long-term components, and there are no pre-established ratios between the compensation of our Chief Executive Officer and that of the other named executive officers. Instead, our Compensation Committee determines the compensation of each named executive officer annually based on its review of the market data, its subjective analysis of that individual's performance and contribution to our financial performance and the other factors identified in the "Annual Review of Cash and Equity Compensation" section above to determine the appropriate level and balance of total compensation. We believe that this approach allows us to tailor compensation for each named executive officer to attract, retain and motivate that executive officer within the parameters of our compensation philosophy.

Base Salaries. Base salaries are set at levels that are intended to recognize the experience, skills, knowledge and responsibilities required of all of our named executive officers. Each named executive officer's base salary level is typically reviewed on an annual basis and adjustments may be made to the individual's base salary on the basis of his or her level of performance, the overall performance of the Company and the various compensation trends in our industry.

In June 2021, the Compensation Committee reviewed the base salaries of the named executive officers and established the base salaries for such officers for Fiscal 2022 as set forth below:

| | Fiscal 2022 Annual Base |
|-------------------------------|----------------------------|
| Named Executive Officer | Salary |
| Joe Bergera | \$445,000 |
| Douglas L. Groves | 412,500 |
| Todd Kreter | 300,000 |
| Ramin Massoumi ⁽¹⁾ | 287,500 |

(1) Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021.

Fiscal 2022 Cash-Based Bonus Plan ("2022 Bonus Plan"). Our named executive officers are eligible to receive an annual cash-based bonus under our 2022 Bonus Plan. Each year, our Compensation Committee establishes the performance objectives to be attained and the target bonuses payable based on the level of attainment of the specified goals, which generally include the Company's revenues and Adjusted EBITDA for the fiscal year, the revenues and contribution margin of such officer's business unit, and personal objectives set for each officer ("MBOs"). We define "contribution margin" as the business unit's adjusted operating income without corporate expense allocations. The adjusted operating income of each business unit is calculated on a non-GAAP basis to exclude amortization, depreciation, stock-based compensation, and goodwill impairment charge, if any. For Fiscal 2022 the Compensation Committee approved using Adjusted EBITDA as a corporate performance objective, which is adjusted income (loss) from continuing operations before interest, taxes, depreciation, amortization, stock-based compensation expense, executive severance and transition costs, and fair value adjustment related to TrafficCast's opening balance inventory. For more information, refer to Non-GAAP Financial Measures and to the Consolidated Financial Statements, included on page 28 in Part II, Item 7 of the Company's Annual Report on Form 10-K for Fiscal 2022."

The corporate and business unit performance targets and the actual achievement of such objectives for Fiscal 2022 were as follows:

| | | | | | % |
|---|-----------|-----------|-----------|-----------|----------|
| Performance Components | Threshold | Target | Maximum | Actual | Attained |
| Corporate Revenue | \$108,411 | \$135,514 | \$162,617 | \$133,572 | 99 % |
| Corporate Adjusted EBITDA | 7,566 | 9,457 | 11,348 | 4,469 | 47 % |
| Advanced Sensors Technologies Revenue | 52,493 | 65,616 | 78,739 | 64,070 | 98 % |
| Advanced Sensors Technologies Contribution Margin | 20,071 | 25,089 | 30,106 | 21,250 | 85 % |

Under the Fiscal 2022 plan, if performance is below the "Threshold" goal amounts shown above, no bonus would be payable for that particular objective. If performance exceeds the "Maximum" goal amounts above, the NEOs could earn up to a maximum of 200% of their target opportunity for that particular objective. The combined maximum potential payout of the defined bonus elements is 160%. When combined with the 20% for personal objectives, the total maximum payouts for NEOs are 180%. Payouts in between the Threshold and Maximum levels above would be determined using linear interpolation.

Mr. Bergera's Fiscal 2022 MBOs included, among other things, achieving certain divestiture and post-divestiture integration objectives, and executing on other strategic transformation activities. The Compensation Committee determined Mr. Bergera successfully executed on his MBOs, resulting in a 90% payout of the MBO's portion of his Fiscal 2022 annual bonus.

Mr. Groves' Fiscal 2022 MBOs included certain strategic transformation initiatives, enhancing our investor communication, building capabilities in the accounting organization, attainment of certain expense reductions, and certain contributions to strategic financial planning for the Company. The Compensation Committee determined Mr. Groves successfully executed on his MBOs, and determined Mr. Groves earned 91.2% of the MBOs portion of his Fiscal 2022 annual bonus.

Mr. Kreter's Fiscal 2022 MBOs included the development and enhancement of certain solutions, achievement of new customer and market development activities in the Advanced Sensors Technologies business unit, and achievement of certain

bookings targets. The Compensation Committee determined Mr. Kreter successfully executed on his MBOs, resulting in an 84.4% payout of the MBOs portion of his Fiscal 2022 annual bonus.

Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021 and did not receive any bonus under our 2022 Bonus Plan.

The Compensation Committee typically meets near the end of the first fiscal quarter of each year to evaluate each NEO's achievement of their respective MBOs and annual bonuses are typically paid out as soon as practicable thereafter.

The performance objectives, target bonus and actual bonus for each of our named executive officers for Fiscal 2022 were as follows:

| Named Executive Officer | Performance Objectives Allocation (%) | 2022 Target Bonus (\$) | 2022 Actual Bonus (\$) | % of Target Awarded (%) |
|---|---|---------------------------|---------------------------|----------------------------|
| Joe Bergera | | \$333,750 | \$186,900 | 56 % |
| Corporate Revenue | 40 | | | |
| Corporate Adjusted EBITDA | 40 | | | |
| MBOs | 20 | | | |
| Douglas L. Groves | | 206,250 | 116,013 | 56 % |
| Corporate Revenue | 40 | | | |
| Corporate Adjusted EBITDA | 40 | | | |
| MBOs | 20 | | | |
| Todd Kreter | | 165,000 | 110,413 | 67 % |
| Advanced Sensors Technologies Revenue | 25 | | | |
| Advanced Sensors Technologies Contribution Margin | 25 | | | |
| Corporate Revenue | 15 | | | |
| Corporate Adjusted EBITDA | 15 | | | |
| MBOs | 15 | | | |
| Cross Sell | 5 | | | |

Equity Compensation. Our equity award program is one of our vehicles for offering long-term incentives to our named executive officers and providing an inducement for long-term retention. Our equity component also aligns the interests of our named executive officers with those of our stockholders and focuses their attention on the creation of stockholder value in the form of stock price appreciation. We believe that the equity-based compensation provides our named executive officers with a direct interest in our long-term performance and creates an ownership culture that establishes a mutuality of interests between our named executive officers and our stockholders. We have had no program, plan or practice pertaining to the timing of equity awards to named executive officers coinciding with the release of material non-public information.

Historically, to reward and retain our named executive officers in a manner that best aligns employees' interests with stockholders' interests, we have used stock options as the primary incentive vehicles for long-term compensation. We believe that stock options are an effective tool for meeting our compensation goal of increasing long-term stockholder value by tying the value of the stock options to our future performance. Because executives are able to profit from stock options only if our stock price increases relative to the stock option's exercise price, we believe stock options provide meaningful incentives to employees to achieve increases in the value of our stock over time. The exercise price of each stock option grant is the fair market value of our common stock on the grant date, as determined under our equity plan. Stock option awards generally vest in four equal annual installments over a four-year period, subject to continuous service through each vesting date. From time to time, our Compensation Committee may, however, determine that a different vesting schedule is appropriate.

Fiscal 2022 Long-Term Incentive Awards. Commencing with Fiscal 2021, in response to stockholder feedback and consultation with FW Cook, the Compensation Committee decided to rebalance management's long-term incentive compensation to include a mix of stock options (50%), RSUs (25%), and PSUs (25%) (with percentages measured based on the awards' grant date values, assuming target level achievement of applicable performance goals in the case of PSUs), as follows:

- 50% of the long-term incentive compensation for our named executive officers was granted in the form of stock options, which will vest in accordance with the standard four-year vesting schedule described above.
- 25% of the long-term incentive compensation for our named executive officers was granted in the form of RSUs, which will vest over three years, with 50% of such RSUs vesting on the second anniversary of the grant date and 50% of such

RSUs vesting on the third anniversary of the grant date. Each RSU represents a contingent right to receive one share of the Company's common stock if vesting is satisfied.

- 25% of the long-term compensation for our named executive officers was granted in the form of PSUs. Each PSU represents a contingent right to receive one share of the Company's common stock if vesting is satisfied. The number of PSUs that vest at the end of each three-year performance period will depend, in part, on the Company's average revenues per share and cash flow from operations performance during the three-year performance period and, in part, on the Company's rTSR relative to the Russell 2000 over the three-year performance period. Executives will receive payment with respect to the PSUs, in the form of shares of the Company's common stock, at the conclusion of the performance period, upon establishment of final performance results.
- Between 0% and 160% of the PSUs will be eligible to vest based on average annual performance during the three-year performance period relative to the revenues per share and cash flow from operations objectives to be established by the Compensation Committee at the beginning of each year. In addition, the final PSU vesting based on the revenues per share and cash flow from operations performance will be subject to a modifier between .75x-1.25x based on the Company's rTSR relative to the Russell 2000 during the performance period, for a maximum achievement percentage of 200% of the "target" number of PSUs.

For purposes of the PSUs granted in Fiscal 2022, the performance metrics for Fiscal 2022, the first year in the three-year performance period, were as follows: cash flow from operations — threshold, \$5,840,000; target, \$7,300,000; and maximum, \$8,760,000, and revenues per share — threshold, \$2.91; target, \$3.23; and maximum, \$3.55; Our actual performance for Fiscal 2022 for cash flow used in operations was \$5,593,000, resulting in a 0% achievement compared to the target. Our actual performance for Fiscal 2022 for revenues per share was \$3.16, resulting in a 98% achievement compared to the target. These achievement levels for Fiscal 2022 will be used to determine our average performance for the three-year performance period ending March 31, 2023 for purposes of determining the final vesting of the PSUs.

Typically, the Compensation Committee provides grant guidelines to our Chief Executive Officer, who in turn will make recommendations back to the Compensation Committee regarding the number of shares to be granted to our executive officers (other than himself). See "Fiscal 2022 Grant of Plan-Based Awards" table below for the Fiscal 2022 awards made to our named executive officers.

Benefit Plans

Section 401(k) Plan. We make available a tax-qualified retirement plan that provides eligible employees, including our executive officers, with an opportunity to save for retirement on a tax-advantaged basis. Participants are able to defer a portion of their eligible compensation, subject to applicable annual limits under the Internal Revenue Code of 1986, as amended (the "Code"). Pre-tax contributions are allocated to each participant's individual account and may be invested in selected alternative investments according to the participant's direction. We do currently make a matching contribution under the 401(k) plan up to a maximum of 4% of the employee's base salary. Such matching contribution is at the discretion of the Board and is typically evaluated on an annual basis.

Health and Welfare Benefits. Our named executive officers are eligible to participate in all our employee benefit plans, including our medical, dental, vision, group life and disability insurance plans, in each case on the same basis as other employees. We believe that these health and welfare benefits help ensure that we have a productive and focused workforce through reliable and competitive health and other benefits.

Perquisites. We do not provide significant perquisites or personal benefits to our named executive officers.

Post-Employment Compensation

For a summary of the material terms and conditions of our post-employment compensation arrangements, see "— Potential Payments upon Termination or Change in Control" below.

Incentive Compensation Clawback Policy

In July 2020, the Board adopted a Clawback Policy (the "Clawback Policy") to create and maintain a culture that emphasizes integrity and accountability, and that reinforces the Company's pay-for-performance compensation philosophy. Under the Clawback Policy, the Compensation Committee may direct the Company to seek to recover incentive compensation awarded or paid to an executive officer or other employee of the Company deemed subject to the Clawback Policy ("covered persons") for a fiscal period if the Company must subsequently restate its financial statements.

The Clawback Policy is in addition to any recovery rights provided under applicable law. The Board continues to monitor regulatory developments and intends to further review and revise the Clawback Policy, if necessary, to comply with any final regulations issued for the purpose of implementing the requirements of the Dodd-Frank Act.

Stock Ownership Guidelines

The Board has adopted stock ownership guidelines for the Company's non-employee directors and executive officers. See "Director Compensation" above for a description of these guidelines.

Compensation Risk Assessment

The Compensation Committee has evaluated our compensation programs and policies as generally applicable to our employees to ascertain any potential material risks that may be created by the compensation programs. The Compensation Committee concluded that our compensation policies and practices, taken as a whole, are not reasonably likely to have a material adverse impact on our business or our financial condition. The following compensation design features help minimize the incentives for excessive risk-taking and keeps our named executive officers focused on the creation of long-term, sustainable value for our stockholders:

- Our base pay programs consist of generally competitive salary rates that represent a reasonable portion of total compensation and provide a reliable level of income on a regular basis, which decreases incentive on the part of our executives to take unnecessary or imprudent risks;
- To further ensure that the interests of our named executive officers are aligned with those of our stockholders, commencing with Fiscal 2021, a portion of executive officer long-term incentive compensation was awarded as equity subject to performance- and time-based vesting requirements. RSUs and PSUs will vest and settle over a three-year period, as applicable in the case of RSUs, 50% vesting after two years and remaining vesting after completion of three years, and in the case of PSUs, cliff-vesting based on achievement of applicable performance goals at the end of a three-year performance period.
- A portion of each executive's incentive compensation opportunity is tied to long-term incentive compensation that emphasizes sustained performance over time. This reduces any incentive to take risks that might increase short-term compensation at the expense of longer term results;
- Annual equity awards have multi-year vesting which aligns the long-term interests of our executives with those of our stockholders and, again, discourages the taking of short-term risk at the expense of long-term performance; and
- Each officer has multiple performance objectives, some of which relate to the Company as a whole, which is more difficult for an officer to manipulate.

Tax Deductibility of Executive Compensation

The Compensation Committee considers the potential future effects of Section 162(m) of the Internal Revenue Code on the compensation paid to our executive officers. Section 162(m) disallows a tax deduction for any publicly held corporation for individual compensation exceeding \$1.0 million in any taxable year for "covered employees." While we consider the tax deductibility of each element of executive compensation as a factor in our overall compensation program, the compensation committee, however, retains the discretion to approve compensation that may not qualify for the compensation deduction if, considering all applicable circumstances, it would be in our best interest for such compensation to be paid without regard to whether it may be tax deductible.

Accounting for Stock-Based Compensation

Under FASB ASC 718, we are required to estimate the grant date "fair value" for each grant of equity award using various assumptions. This calculation is performed for accounting purposes and reported in the compensation tables in this proxy statement, even though recipients may never realize any value from their awards. ASC 718 also requires us to recognize the compensation cost of stock-based awards in our income statements over the period that an employee is required to render service in exchange for the award.

Compensation Committee Report

The Compensation Committee has reviewed and discussed with management the discussion and analysis of the compensation of our named executive officers as disclosed in this proxy statement. Based on this review and discussion, the Compensation Committee has recommended to the Board that the discussion and analysis be included in the Annual Report and this proxy statement.

Thomas L. Thomas (Chairman) Laura L. Siegal Dennis W. Zank

Executive Compensation Tables

Summary Compensation Table

The following table shows information regarding the compensation earned for the fiscal years ended March 31, 2022, 2021 and 2020 by (i) our Chief Executive Officer, and (ii) our other executive officers who were serving as executive officers as of March 31, 2022. The officers listed below are collectively referred to as the "named executive officers" or "NEOs" in this proxy statement.

| Name and Principal Position | Fiscal Year | Salary ⁽¹⁾ | | Stock Awards ⁽²⁾ | Option Awards ⁽²⁾ | Non-Equity Incentive Plan Compensation ⁽³⁾ | All Other Compensation ⁽⁴⁾ | | Total |
|---|----------------|-----------------------|-----|--------------------------------|---------------------------------|---|--|-----|-------------|
| Joe Bergera | 2022 | \$443,706 | | \$373,068 | \$260,000 | \$186,900 | \$20,846 | | \$1,284,520 |
| Chief Executive Officer and President | 2021 | 432,030 | | 254,388 | 323,125 | 448,275 | 11,200 | | 1,469,018 |
| President | 2020 | 430,314 | | _ | 634,300 | 180,155 | 11,351 | | 1,256,120 |
| Douglas L. Groves Chief Financial Officer, Senior Vice President of | 2022 | 411,586 | | 152,637 | 130,000 | 116,013 | 13,846 | | 824,082 |
| | 2021 | 401,947 | | 82,723 | 117,500 | 280,000 | 11,200 | | 893,370 |
| Finance and Secretary | 2020 | 121,617 | (5) | _ | 489,540 | 37,333 | 4,800 | | 653,290 |
| Todd Kreter Senior Vice President and General Manager, Advanced | 2022 | 300,154 | | 113,071 | 97,500 | 110,413 | 15,168 | | 636,306 |
| | 2021 | 291,690 | | 57,715 | 82,250 | 232,462 | 11,200 | | 675,317 |
| Sensors | 2020 | 295,890 | | _ | 177,604 | 103,895 | 11,187 | | 588,576 |
| Ramin Massoumi ⁽⁶⁾ | 2022 | 210,809 | | 63,271 | _ | _ | 136,861 | (7) | 410,941 |
| Senior Vice President and General Manager, Roadway | 2021 | 280,785 | | 57,715 | 82,250 | 149,959 | 11,200 | | 581,909 |
| Sensors | 2020 | 279,688 | | _ | 177,604 | 136,531 | 10,262 | | 604,084 |

⁽¹⁾ For Fiscal 2021, Mr. Groves deferred a portion of his salary under the Company's Non-Qualified Deferred Compensation Plan. For Fiscal 2022, Messrs. Bergera, Groves and Massoumi, each deferred a portion of their salaries under the Company's Non-Qualified Deferred Compensation Plan. These amounts for Fiscal 2022 are reflected in the Non-Qualified Deferred Compensation Table and in the Salary column.

Under ASC 718, the grant date fair value of the stock options is determined pursuant to the Black-Scholes-Merton option pricing formula. The grant date fair value of the RSUs is based on the closing price per share of our common stock on the date of grant. The fair value of our performance stock unit awards is estimated on the grant date using a Monte Carlo simulation model.

With respect to the PSUs granted during Fiscal 2021 and Fiscal 2022, the number of PSUs that are eligible to vest will be determined, in part, based on average annual achievement relative to revenues per share and cash flow from operations objectives for each one-year period of the PSU awards' three-year performance period, ending March 31, 2023 and 2024, respectively. These revenues per share and cash flow from operations objectives will be set annually for each one-year performance period. The number of PSUs that vest at the end of the three-year performance period ending March 31, 2023 will also depend, in part, on the Company's rTSR relative to the Russell 2000 over the three-year performance period. Between 0% and 160% of the PSUs will be eligible to vest based on average annual performance during the three-year performance period relative to the revenues per share and cash flow from operations objectives to be established by the Compensation Committee at the beginning of each year. The final PSU vesting based on the revenues per share and cash flow from operations performance will be subject to a modifier between .75x-1.25x based on the Company's rTSR relative to the Russell 2000 during the performance period, for a maximum achievement percentage of 200% of the "target" number of PSUs. In accordance with SEC rules and ASC 718, due to the annual setting of performance goals under the PSUs granted during Fiscal 2021 and Fiscal 2022, ASC 718 requires the grant date value to be calculated with respect to one-third of the total PSUs in each year of the three-year performance period. SEC rules require presentation that is consistent with ASC 718, and so the grant date fair value of the PSUs included in this column for Fiscal 2021 and Fiscal 2022 each represent the grant date fair value for one-third of the PSU award eligible to vest based on Fiscal 2023 performance. In accordance with ASC Topic 718, the grant date fair value of the PSUs was calculated using the Monte Carlo simulation which utilizes the stock volatility, dividend yield and market correlation of the Company and the Company's peer group. For the PSU awards granted during Fiscal 2021, such inputs consisted of:

⁽²⁾ The dollar amounts shown represent the grant date fair value of equity awards, including RSUs, PSUs, and stock options granted during the applicable fiscal year determined in accordance with ASC 718.

(a) an expected term that was based on the actual three-year term of the award; (b) a risk-free interest rate of 0.17% derived from the yield on U.S. government bonds of appropriate term from the U.S. Department of Treasury; (c) a dividend yield of 0.00% because we do not currently issue a dividend; (d) stock price volatility for Iteris of 55.48% based on an analysis of the historical stock price volatility of the Company and stock price volatility of 59.87% for the Russell 2000 Index based on the 2.75 years preceding the date of grant to conform to the term of the awards; and (e) initial TSR performance of 38.11% based on the actual historical TSR performance for the Company and the Russell 2000 Index. The valuation method resulted in each PSU being valued at \$5.47 on June 30, 2020, the date of the grant, or 115.04% of the stock price on such date. The grant date fair values reflected in the table above for the NEOs reflect the one-third of the PSU award eligible to vest based on Fiscal 2021 performance, calculated by multiplying the \$5.47 per share by one-third of the "target" number of PSUs. Assuming performance at the maximum level, the "maximum" grant date fair value of the one-third of the PSU award eligible to vest based on Fiscal 2021 performance, calculated by multiplying the \$5.47 per share by one-third of the "maximum" number of PSUs, is as follows: \$140,061 for Mr. Bergera; \$45,397 for Mr. Groves; \$31,777 for Mr. Kreter; and \$31,777 for Mr. Massoumi. For the PSU awards granted during Fiscal 2022, such inputs consisted of: (a) an expected term that was based on the actual three-year term of the award; (b) a risk-free interest rate of 0.27% derived from the yield on U.S. government bonds of appropriate term from the U.S. Department of Treasury; (c) a dividend yield of 0.00% because we do not currently issue a dividend; (d) stock price volatility for Iteris of 56.82% based on an analysis of the historical stock price volatility of the Company and stock price volatility of 62.12% for the Russell 2000 Index based on the 2.81 years preceding the date of grant to conform to the term of the awards; and (e) initial TSR performance of 3.13% based on the actual historical TSR performance for the Company and the Russell 2000 Index. The valuation method resulted in each PSU being valued at \$7.26 on June 10, 2021, the date of the grant, or 111.69% of the stock price on such date. The grant date fair values reflected in the table above for the NEOs reflect the one-third of the PSU award eligible to vest based on Fiscal 2022 performance, calculated by multiplying the \$7.26 per share by one-third of the "target" number of PSUs. Assuming performance at the maximum level, the "maximum" grant date fair value of the one-third of the PSU award eligible to vest based on Fiscal 2022 performance, calculated by multiplying the \$7.26 per share by one-third of the "maximum" number of PSUs, is as follows: \$165,712 for Mr. Bergera; \$60,258 for Mr. Groves; \$42,181 for Mr. Kreter; and \$42,181 for Mr. Massoumi.

For a discussion of valuation assumptions used in the calculations, see Note 10 of Notes to Consolidated Financial Statements, included in Part II, Item 8 in the Annual Report on Form 10-K for Fiscal 2022. See also our discussion of stock-based compensation in Note 1 of Notes to Consolidated Financial Statements on page 52 in Part II, Item 8 in the Annual Report on Form 10-K for Fiscal 2022.

- (3) The amounts shown in this column constitute the cash bonuses paid to each named executive officer based on the attainment of certain pre-established management objectives. These awards are discussed in further detail under "Fiscal 2022 Cash-Based Bonus Plan" above.
- (4) Consists of 401(k) plan employer contributions paid by us.
- (5) Mr. Groves was hired December 4, 2019 at an annual salary of \$400,000. The Fiscal 2020 salary represents the amount earned by Mr. Groves from his hire date through the end of Fiscal 2020.
- (6) Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021.
- (7) Consists of 401(k) plan employer contributions paid by us, as well as amounts paid pursuant to Mr. Massoumi's Severance Agreement (defined below), consisting of base salary of \$70,770, COBRA reimbursement of \$3,465, outplacement services of \$2,500, and accrued paid time off of \$46,777. See "Severance Agreement with Ramin Massoumi" under "Potential Payments upon Termination of Employment and Change in Control" below.

Fiscal 2022 Grant of Plan-Based Awards Table

The table below sets forth information with respect to awards granted to the named executive officers under our annual non-equity incentive compensation plan and our 2016 Omnibus Incentive Plan in Fiscal 2022, which constitute all of the plan-based awards granted to our named executive officers in Fiscal 2022

| | | Estimated Future Payouts Under Non-Equity Incentive Plan Awards ⁽¹⁾ | | | Estimated Future Payouts Under Equity Incentive Plan Awards ⁽²⁾ | | | All Other Stock Awards: Number | All Other Option Awards: | Exercise | Grant Date Fair Value | |
|----------------------------------|---------------|--|----------------|----------------|---|----------------|-------------|--|---|--|---|--|
| Name | Grant Date | Description | Threshold (\$) | Target (\$) | Maximum (\$) | Threshold (\$) | Target (\$) | Maximum (\$) | of Shares of Stock or Units (#) | Number of Securities Underlying Options (#) ⁽⁴⁾ | or Base Price of Option Awards (\$/share) | of Stock and Option Awards (\$) ⁽⁵⁾ |
| Joe Bergera | 7/8/2022 | Cash Bonus | \$ — | \$333,750 | \$600,750 | \$ — | \$— | \$ | \$ — | \$— | \$ — | \$ — |
| | 6/10/2021 | PSU | _ | _ | _ | _ | 11,413 | 22,826 | _ | _ | _ | 82,858 |
| | 11/18/2021 | RSU | _ | _ | _ | _ | _ | _ | 24,900 (3) | _ | _ | 124,500 |
| | 11/18/2021 | Options | _ | _ | | | _ | | _ | 100,000 | 5.00 | 260,320 |
| Douglas L. Groves | 7/8/2022 | Cash Bonus | _ | 206,250 | 371,250 | _ | _ | _ | _ | _ | _ | _ |
| | 6/10/2021 | PSU | | | | | 4,150 | 8,300 | | | _ | 30,129 |
| | 11/18/2021 | RSU | _ | _ | _ | | _ | _ | 12,450 ⁽³⁾ | _ | _ | 62,250 |
| | 11/18/2021 | Options | _ | _ | | | _ | | _ | 50,000 | 5.00 | 130,160 |
| Todd Kreter | 7/8/2022 | Cash Bonus | | 165,000 | 297,000 | | _ | _ | _ | _ | _ | _ |
| | 6/10/2021 | PSU | _ | _ | | | 2,905 | 5,810 | _ | _ | _ | 21,090 |
| | 11/18/2021 | RSU | _ | _ | _ | _ | _ | _ | 9,960 (3) | _ | _ | 49,800 |
| | 11/18/2021 | Options | _ | _ | _ | _ | _ | | _ | 37,500 | 5.00 | 97,620 |
| Ramin Massoumi ⁽⁶⁾ | 6/10/2021 | PSU | _ | _ | _ | _ | 2,905 | 5,810 | _ | _ | _ | 21,090 |

⁽¹⁾ Reflects the potential amount payable (not the actual amount payable) upon achievement of the management objectives described under the heading "Fiscal 2022 Cash-Based Bonus Plan" above.

⁽²⁾ These PSUs were granted under the 2016 Omnibus Incentive Plan. The number of PSUs that are eligible to vest will be determined, in part, based on average annual achievement relative to revenues per share and cash flow from operations objectives for each one-year period of the PSU awards' threeyear performance period ending March 31, 2023. These revenues per share and cash flow from operations objectives will be set annually for each one-year performance period. The number of PSUs that vest at the end of the three-year performance period ending March 31, 2023 will also depend, in part, on the Company's rTSR relative to the Russell 2000 over the three-year performance period. Between 0% and 160% of the PSUs will be eligible to vest based on average annual performance during the three-year performance period relative to the revenues per share and cashflow from operations objectives to be established by the Compensation Committee at the beginning of each year. The final PSU vesting based on the revenues per share and cash flow from operations performance will be subject to a modifier between .75x-1.25x based on the Company's rTSR relative to the Russell 2000 during the performance period, for a maximum achievement percentage of 200% of the "target" number of PSUs. In accordance with SEC rules and ASC 718, due to the annual setting of performance goals under the PSUs granted during Fiscal 2022, ASC 718 requires the grant date value to be calculated with respect to one-third of the total PSUs in each year of the three-year performance period. SEC rules require presentation that is consistent with ASC 718, and amounts shown at "target" represent one-third of the total "target" number of PSUs granted during Fiscal 2022 at "target" levels. Named executive officers will receive payment with respect to the PSUs, in the form of shares of the Company's common stock, at the conclusion of the performance period, upon establishment of final performance results. The vesting of equity awards held by the named executive officers is subject to each named executive officer's continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Changing in Control" below.

- (3) These RSUs were granted under the 2016 Omnibus Incentive Plan and vest fifty-percent (50%) after two (2) years from the vesting commencement date, and fifty-percent (50%) after the third (3rd) year from the vesting commencement date, upon named executive officer's completion of each year of continued service with the Company. The vesting of equity awards held by the named executive officers is subject to each officer's continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Changing in Control" below.
- (4) All options vest in four equal installments following the date of grant. The vesting of equity awards held by the named executive officers is subject to each officer's continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Change in Control" below.
- (5) The dollar amounts shown represent the grant date fair value of equity awards granted during the applicable fiscal year determined in accordance with ASC 718. With respect to the PSUs granted during Fiscal 2021 and Fiscal 2022, the number of PSUs that are eligible to vest will be determined based on average annual achievement relative to revenues per share and cash flow from operations objectives for each one-year period of the PSU awards' three-year performance period. These revenues per share and cash flow from operations objectives will be set annually for each one-year performance period. In accordance with SEC rules and ASC 718, due to the annual setting of performance goals under the PSUs granted during Fiscal 2022, ASC 718 requires the grant date value to be calculated with respect to one-third of the total PSUs in each year of the three-year performance period. SEC rules require presentation that is consistent with ASC 718, and so the grant date fair value of the PSUs included in this column for Fiscal 2021 and Fiscal 2022 each represent the grant date fair value for one-third of the PSU award eligible to vest based on Fiscal 2021 performance and Fiscal 2022 performance, respectively. For a discussion of valuation assumptions used in the calculations, see footnote (1) to the Summary Compensation Table and Note 10 of Notes to Consolidated Financial Statements, included in Part II, Item 8 in the Company's Annual Report on Form 10-K for Fiscal 2022. See also our discussion of stock-based compensation in Note 1 of Notes to Consolidated Financial Statements on page 52 in Part II, Item 8 in the Company's Annual Report on Form 10-K for Fiscal 2022.
- (6) Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021. Mr. Massoumi's PSUs were forfeited due to Mr. Massoumi's ceasing to serve as an employee of the Company.

Outstanding Equity Awards at 2022 Fiscal Year End

The following table sets forth the outstanding equity awards held by each named executive officer as of March 31, 2022.

| | Option Awards ⁽¹⁾ | | | | | | Stock | Awards | |
|--|--|--|-------------------------------------|-------------------------|------------------------------|---|---|---|--|
| Name | Number of Securities Underlying Outstanding Options (#) Exercisable | Number of Securities Underlying Outstanding Options (#) Unexercisable | Option Exercise Price (\$) | Option Grant Date | Option Expiration Date | Number of Shares or Units of Stock That Have Not Vested | Market Value of Shares or Units of Stock That Have Not Vested (4) | Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested | Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not |
| J. Joseph ("Joe") Bergera | 1,150,000 | | \$2.38 | 09/23/15 | 09/22/25 | · | | | |
| Chief Executive | 150,000 | _ | 4.91 | 03/03/17 | 03/02/27 | | | | |
| Officer, President and | 250,000 | _ | 5.52 | 02/16/18 | 02/15/28 | | | | |
| Director | 168,750 | 56,250 | 4.16 | 12/10/18 | 12/09/28 | | | | |
| | 125,000 | 125,000 | 5.10 | 12/09/19 | 12/08/29 | | | | |
| | 34,375 | 103,125 | 4.80 | 11/16/20 | 11/15/30 | | | | |
| | _ | 100,000 | 5.00 | 11/18/21 | 11/17/31 | | | | |
| | | , | | | | 63,308(2) | 188,658(4) | | |
| | | | | | | | | 72,646 ⁽³⁾ | 216,485(4) |
| | | | | | | | | , | , |
| Douglas L. Groves Chief Financial Officer, Senior Vice | 100,000 | 100,000 | 4.92 | 12/04/19 | 12/03/29 | | | | |
| President of Finance | 12,500 | 37,500 | 4.80 | 11/16/20 | 11/15/30 | | | | |
| and Secretary | _ | 50,000 | 5.00 | 11/18/21 | 11/17/31 | | | | |
| | | | | | | 24,899(2) | 74,199 ⁽⁴⁾ | | |
| | | | | | | | | 24,899(3) | 74,199 ⁽⁴⁾ |
| | | | | | | | | , | , |
| Todd Kreter ⁽²⁾ | 75,000 | _ | 4.91 | 03/03/17 | 03/02/27 | | | | |
| Senior Vice President | 75,000 | _ | 5.52 | 02/16/18 | 02/15/28 | | | | |
| and General Manager | 45,000 | 15,000 | 4.16 | 12/10/18 | 12/09/28 | | | | |
| of Advanced Sensor | 35,000 | 35,000 | 5.10 | 12/09/19 | 12/08/29 | | | | |
| Technologies | 8,750 | 26,250 | 4.80 | 11/16/20 | 11/15/30 | | | | |
| | _ | 37,500 | 5.00 | 11/18/21 | 11/17/31 | | | | |
| | | 2.,2.0 | | | | 18,674 ⁽²⁾ | 55,649(4) | | |
| | | | | | | | , | 17,429(3) | 51,938 ⁽⁴⁾ |
| | | | | | | | | . , .=- | - , |
| Ramin Massoumi ⁽⁵⁾ | 75,000 | _ | 4.91 | 03/03/17 | 03/02/27 | | | | |
| Senior Vice President | 75,000 | _ | 5.52 | 02/16/18 | 02/15/28 | | | | |
| and General Manager, | 44,999 | 15,001 | 4.16 | 12/10/18 | 12/09/28 | | | | |
| Consulting Solutions | 35,000 | 17,500 | 5.10 | 12/09/19 | 12/08/29 | | | | |
| | 8,750 | 8,750 | 4.80 | 11/16/20 | 11/15/30 | | | | |
| | 5,723 | 0,700 | | | , 10,00 | 4,357(2) | 12,984(4) | | |
| | | | | | | .,507 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | |

⁽¹⁾ All options vest in four equal annual installments following the date of grant. The vesting of equity awards held by the named executive officers is subject to each officers continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Change in Control" below.

- (2) Each RSU represents the right to receive one share of our common stock if vesting is satisfied. These RSUs were granted under the 2016 Omnibus Incentive Plan and vest fifty-percent (50%) after two (2) years from the vesting commencement date, and fifty-percent (50%) after the third (3rd) year from the vesting commencement date, upon named executive officer's completion of each year of continued service with the Company. The vesting of equity awards held by the named executive officers is subject to each officer's continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Changing in Control" below. Vested shares are issued as soon as practicable after the applicable vesting date.
- (3) Each PSU represents the right to receive one share of our common stock if vesting is satisfied. The number of PSUs that vest at the end of the three-year performance period ending March 31, 2023 will depend, in part, on the Company's average revenues per share and cash flow from operations performance during the three-year performance period and, in part, on the Company's rTSR relative to the Russell 2000 over the three-year performance period. Executives will receive payment with respect to the PSUs, in the form of shares of the Company's common stock, at the conclusion of the performance period, upon establishment of final performance results. Between 0% and 160% of the PSUs will be eligible to vest based on average annual performance during the three-year performance period relative to the revenues per share and cash flow from operations objectives to be established by the Compensation Committee at the beginning of each year. In addition, the final PSU vesting based on the revenues per share and cash flow from operations performance will be subject to a modifier between .75x-1.25x based on the Company's rTSR relative to the Russell 2000 during the performance period, for a maximum achievement percentage of 200% of the "target" number of PSUs. The PSUs are reflected in the table above at "target" performance levels. The vesting of equity awards held by the named executive officers is subject to each officer's continued service with the Company, and is subject to acceleration under certain circumstances as discussed under the heading "Potential Payments upon Termination of Employment and Change in Control" below.
- (4) The dollar value is based on the closing sales price of our common stock on the last business day of Fiscal 2022, \$2.98.
- (5) Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021. Pursuant to his Severance Agreement (defined below), all of Mr. Massoumi's outstanding options will continue vesting for up to twelve (12) months from the date he ceased his employment with the Company in consideration of making himself available for consulting services during such period. See "Iteris, Inc. Executive Severance Plan" under "Potential Payments upon Termination of Employment and Change in Control" below.

Fiscal 2022 Option Exercises and Stock Vesting Table

The following table provides information regarding option exercises of awards held by the named executive officers during Fiscal 2022.

| | Option | Option Awards | | | |
|-------------------------------|---|--|--|--|--|
| Name | Number of Shares Acquired on Exercise (# | Value Realized on Exercise (\$) ⁽¹⁾ | | | |
| Joe Bergera | 84,915 | \$393,306 | | | |
| Douglas L. Groves | - | _ | | | |
| Todd Kreter | 49,829 | 229,184 | | | |
| Ramin Massoumi ⁽²⁾ | _ | _ | | | |

- (1) Value realized is determined by multiplying (i) the amount by which the market price of a common share on the date of exercise exceeded the exercise price by (ii) the number of shares for which the options were exercised.
- (2) Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021.

Non-Qualified Deferred Compensation for Fiscal 2022

Deferred Compensation Plan. Effective October 1, 2020, the Company adopted the Iteris, Inc. Non-Qualified Deferred Compensation Plan (the "DC Plan"). The DC Plan consists of two plans, one that is intended to be an unfunded arrangement for eligible key employees who are part of a select group of management or highly compensated employees of the Company within the meaning of Sections 201(2), 301(a)(3) and 401(a)(1) of ERISA, and one for the benefit of nonemployee members of our Board of Directors. Key employees, including our executive officers, and our nonemployee directors who are notified regarding their eligibility to participate and delivered the DC Plan enrollment materials are eligible to participate in the DC Plan. Under the DC Plan, we will provide participants with the opportunity to make annual elections to defer up to 75% of their base salary, up to

100% of their annual bonus, and up to 100% of any RSU or PSU awards. Our nonemployee directors may elect to defer up to 100% of their eligible cash compensation and equity awards. A participant is always 100% vested in his or her own elective cash deferrals and any earnings thereon.

Elective deferrals of equity awards are credited to a bookkeeping account established in the name of the participant with respect to an equivalent number of shares of our common stock, and such credited shares are subject to the same vesting conditions as are applicable to the equity award subject to the election. The Company established a rabbi trust to finance our obligations under the DC Plan with corporate-owned life insurance policies on participants, and the assets held within this trust are subject to the claims of the Company's creditors.

Under the DC Plan, we will be obligated to deliver on a future date deferred cash compensation credited to the participant's account, adjusted for any positive or negative investment results from the investment alternatives selected by the participant under the DC Plan, or with respect to deferrals of equity awards, an issuance of shares of our common stock. These obligations are unfunded, unsecured general obligations of the Company and rank in parity with other unsecured and unsubordinated indebtedness of us, subject to the claims of our general creditors. However, deferrals of equity awards under the DC Plan are deemed rights to receive an issuance of our common stock and may not be deemed allocated to any investment fund.

A participant's rights under the Plan are not transferable except upon death of the participant.

With respect to the portion of the bookkeeping account allocated to an investment fund, each account will be payable in cash. The portion of the bookkeeping account allocated to deferrals of equity awards will be payable in an issuance of shares of our common stock.

Payments will be distributed in connection with either the participant's separation of service or a selected specified distribution date or dates, depending upon the distribution election made by the participant at the time of deferral. However, if a participant's service with us terminates prior to the selected specified distribution date or dates, payment will instead be made or commence in connection with such separation from service. A participant's account balance may be distributed in a lump sum or, if elected by a participant, in up to 15 substantially equal installments (up to 5 annual installments for any distributions in respect of equity award accounts); however, any distribution upon a separation from service prior to attaining age 55 will be paid in a lump sum, regardless of the payment timing elected. If a participant's service terminates with us due to death, all of a participant's accounts will become immediately payable in a single lump sum. In addition, participants may be entitled to receive payments through certain unforeseeable emergency withdrawals. Payments scheduled to be made under the Plan may be otherwise delayed or accelerated only upon the occurrence of certain specified events that comply with the requirements of Section 409A of the Code.

A committee appointed by our board of directors administers the Plan. We can amend or terminate the Plan at any time, but no such action shall unilaterally reduce a participant's account balance without his or her consent prior to the date of such action. However, we may adopt any amendments to the Plan that we deem necessary or appropriate to preserve the intended tax treatment of the Plan benefits or to otherwise comply with the requirements of Section 409A of the Code and related guidance.

The following table shows the non-qualified deferred compensation activity for each named executive officer during Fiscal 2022.

| Name | Executive Contributions in Last Fiscal Year (\$) (1) | Aggregate Earnings in Last Fiscal Year ⁽²⁾ | Aggregate Withdrawals /Distributions (\$) | Aggregate Balance at Last Fiscal Year End (\$) |
|--------------------|--|--|---|---|
| Joe Bergera | \$89,655 | \$(534) | \$ | \$89,121 |
| Douglas L. Groves | 426,995 | (303) | _ | 426,692 |
| Todd Kreter | _ | _ | _ | _ |
| Ramin Massoumi (3) | 37,490 | (540) | _ | 36,950 |

- 1. Amounts included in the Summary Compensation Table in the "Salary" and "Non-Equity Incentive Plan Compensation" columns for Fiscal 2022.
- 2. No above market or preferential earnings are provided under the DC Plan because the investment choices available under such plans are identical to the investment choices available in the 401(k) Plan, which is a qualified plan. Consequently, none of the earnings reported in this table are included in the Summary Compensation Table set forth above.

3. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021.

The DC Plan provides investment options amongst which participants make investment allocations that provide the basis on which gains and losses are attributed to account balances under the plan, and such options may change from time to time. The investment options under the DC Plan and their rates of return for the period from April 1, 2021 through March 31, 2022, which represents the period of time during which cash deferrals were first deferred under the DC Plan.

| Name of Investment Option | Rate of Return (%) |
|------------------------------------|--------------------|
| AB Discovery Growth Fund I | (18.19)% |
| AB Large Cap Growth Fund Class Z | (12.59)% |
| American Balanced Fund Class R6 | (3.94)% |
| American Century Midcap Val I | 2.39 % |
| American EuroPacific Growth R6 | (12.24)% |
| American New Perspective | (9.96)% |
| Dodge & Cox Stock Fund | 1.01 % |
| Invesco Developing Markets Fund R6 | (15.68)% |
| Janus Henderson Triton Fund I | (9.47)% |
| JP Morgan Mid Cap Val Fund R6 | (0.96)% |
| Principal Real Estate SEC Fund I | (5.19)% |
| T. Rowe Price 2005 Retirement I | (4.53)% |
| T. Rowe Price 2010 Retirement I | (4.75)% |
| T. Rowe Price 2015 Retirement I | (4.82)% |
| T. Rowe Price 2020 Retirement I | (4.98)% |
| T. Rowe Price 2025 Retirement I | (5.37)% |
| T. Rowe Price 2030 Retirement I | (5.92)% |
| T. Rowe Price 2035 Retirement I | (6.28)% |
| T. Rowe Price 2040 Retirement I | (6.60)% |
| T. Rowe Price 2045 Retirement I | (6.75)% |
| T. Rowe Price 2050 Retirement I | (6.76)% |
| T. Rowe Price 2055 Retirement I | (6.74)% |
| T. Rowe Price 2060 Retirement I | (6.74)% |
| T. Rowe Price Retirement Bal I | (4.28)% |
| Vanguard 500 Index Fund | (4.61)% |
| Vanguard Grow And Inc Fund | (3.90)% |
| Vanguard Small Cap Index Fund | (5.74)% |
| Vanguard Total Int Stock Index | (6.08)% |
| Victory Sycamore Small Comp R6 | (4.77)% |
| Fidelity Advisor Gov't Income M | (5.51)% |
| Loomis Sayles Core Plus Cl N | (5.36)% |
| PIMCO Real Return Fund Cl Inst | (3.03)% |
| Templeton Global Bond Fund R6 | 1.14 % |
| Goldman Sachs Stable Value Ct | 0.31 % |

Potential Payments upon Termination of Employment and Change in Control

The Company does not have any employment agreements or change in control arrangements in effect with any of our named executive officers other than the agreements described below. In addition, our NEOs may be eligible for certain payments upon a

termination or a change in control under the DC Plan, as further described above under "Non-Qualified Deferred Compensation for Fiscal 2022."

Equity Award Vesting

The plan administrator of the 2016 Omnibus Incentive Plan has the discretion to determine whether outstanding equity awards held by our NEOs are to vest upon a termination of employment or upon a change in control, but our equity plans do not provide for any automatic "single trigger" acceleration of equity awards upon a change in control.

Options granted to our named executive officers are eligible for accelerated vesting under certain circumstances. In the event of an executive's termination due to death or permanent disability, a pro-rata portion of the options shall vest on the date of such termination. In addition, if an executive's employment is terminated by us other than for misconduct or the executive resigns for good reason (each such term as defined in the 2016 Omnibus Incentive Plan), in each case within eighteen (18) months following the effective date of a change in control, then such additional number of options shall vest as of the date of termination as is equal to the number of options as would have vested during the two (2) year period following the date of termination had the executive remained employed by us or our successor during such period.

RSUs granted to our named executive officers are eligible for accelerated vesting under certain circumstances. In the event of an executive's termination due to death or permanent disability, a pro-rata portion of the RSUs shall vest on the date of such termination. In addition, if an executive's employment is terminated by us other than for misconduct or the executive resigns for good reason (each such term as defined in the 2016 Omnibus Incentive Plan), in each case within eighteen (18) months following the effective date of a change in control, then such additional number of RSUs shall vest as of the date of termination as is equal to the number of RSUs as would have vested during the two (2) year period following the date of termination had the executive remained employed by us or our successor during such period.

PSUs granted to our named executive officers are also eligible for accelerated vesting under certain circumstances. In the event of an executive's termination due to death or permanent disability prior to a change in control, a pro-rata portion of the PSUs shall vest on the date of such termination based on our actual performance relative to the performance metrics applicable to the PSUs through such date. Upon a change in control, a number of PSUs will remain eligible to vest on the last day of the three-year performance period as is determined based on our actual performance relative to the performance metrics applicable to the PSUs through the date of such change in control, subject to the executive's continued employment through such date. However, if an executive's employment is terminated by us other than for misconduct or the executive resigns for good reason (each such term as defined in the 2016 Omnibus Incentive Plan), or in the event of an executive's termination due to death or permanent disability in each case within eighteen (18) months following the effective date of the change in control, then such additional number of PSUs shall vest as of the date of termination as is equal to the number of PSUs as would have vested during the two-year period following the date of termination had the executive remained employed by us or our successor during such period.

Iteris, Inc. Executive Severance Plan

The Iteris, Inc. Executive Severance Plan (the "Severance Plan") was adopted on February 5, 2018 and amended and restated effective on June 4, 2019 (the "Severance Plan"). Each individual employed by the Company or its subsidiary, who is an officer subject to Section 16 of the Exchange Act, and who is not otherwise covered by an employment agreement that includes severance terms (the "Eligible Employees"), is eligible to receive severance payments under the Severance Plan upon certain qualifying terminations of employment.

The Severance Plan provides Eligible Employees with severance payments in the event that an Eligible Employee's employment with the Company or its subsidiaries is terminated either (a) by the Company without Cause not in connection with a Change in Control ("Non-CIC Qualifying Termination") or (b) if in connection with or within 12 months following a Change in Control, which, for Eligible Employees employed by that business, includes a divestiture of a material business, by the Eligible Employee for Good Reason (as such terms are defined in the Severance Plan) or by the Company without Cause (a "CIC Qualifying Termination").

Non-CIC Qualifying Termination. Upon a Non-CIC Qualifying Termination, an Eligible Employee will receive the following:

- A cash payment equal to the Eligible Employee's annual base salary, payable in substantially equal installment payments over the one-year period following termination, in accordance with the Company's normal payroll practices; and
- Reimbursement for the Eligible Employee's monthly COBRA premiums for the 12-month period following termination or until the Eligible Employee
 receives substantially similar medical coverage from another employer.
- · CIC Qualifying Termination. Upon a CIC Qualifying Termination, an Eligible Employee will receive the following:

- A cash payment equal to the Eligible Employee's annual base salary, payable in a lump sum on the next payroll date after the 61st day following termination: and
- Reimbursement for the Eligible Employee's monthly COBRA premiums for the 12-month period following termination, or until the Eligible Employee receives substantially similar medical coverage from another employer.

The severance payments are subject to the Eligible Employee's execution of a severance agreement within 60 days following termination that includes a release of claims and certain non-solicitation, confidentiality, and non-disparagement restrictions.

The Company may amend or terminate the Severance Plan at any time by providing at least 90 days' advance written notice to each Eligible Employee, provided that no such amendment or termination that has the effect of reducing or diminishing the right of any Eligible Employee will be effective unless one year's advance written notice is provided to Eligible Employees, and such amendment or termination will not be effective if a Change in Control occurs during the one-year notice period.

Agreement with Joe Bergera

In connection with his hiring, we entered into an employment agreement with Joe Bergera, our Chief Executive Officer, dated September 8, 2015, pursuant to which Mr. Bergera will receive an annual base salary of \$385,000, which may be increased from time to time at the discretion of the Compensation Committee. Mr. Bergera will also be eligible to participate in our executive bonus plan as then in effect and his potential bonus for each year will be established annually by the Board or a committee of the Board. The agreement renews for successive one-year periods until September 2025 unless either we or Mr. Bergera provide written notice of non-renewal at least 30 days prior to the end of the initial term or renewal term, as applicable.

If Mr. Bergera's employment with the Company is terminated without Cause (as such term is defined in the agreement) during the term of the agreement, Mr. Bergera will be entitled to receive (i) salary continuation payments for 12 months following his termination, (ii) a lump sum payment equal to the pro-rated portion of his target bonus established by the Compensation Committee for the fiscal year in which his employment is terminated, and (iii) reimbursement for the cost of COBRA coverage for a period of up to 12 months following the termination. If Mr. Bergera is terminated without Cause or resigns for Good Reason within 12 months following a Change in Control (as such terms are defined in the agreement) (such termination or resignation, a "CIC Termination"), Mr. Bergera will be entitled to receive (i) a lump sum payment equal to 125% of his base salary as then in effect, (ii) a lump sum payment equal to the pro-rated portion of his target bonus established by the Compensation Committee for the fiscal year in which the CIC Termination occurs, and (iii) reimbursement for the cost of COBRA coverage for a period of up to 12 months following the CIC Termination. In addition, upon termination of his employment due to death, Mr. Bergera's estate or beneficiaries will be entitled to receive a lump sum payment in the aggregate equal to 50% of his then current base salary.

Severance Agreement with Ramin Massoumi

On December 30, 2021, in connection with Mr. Massoumi's departure, the Company and Mr. Massoumi entered into a severance and release agreement (the "Severance Agreement"). Pursuant to the Severance Agreement, the Company agreed to pay to Mr. Massoumi a severance package consisting of the following (i) Mr. Massoumi's base salary of currently approximately \$287,500, less applicable taxes and withholding, paid in equal installments for a 12-month period in accordance with the Company's normal payroll practices, (ii) COBRA premiums reimbursement for up to a 12-month period, and (iii) continued vesting of all outstanding Company equity awards for up to 12 months in consideration of making himself available for consulting services during such period.

Potential Payments upon Termination of Employment and Change in Control Table

The following table illustrates an estimated amount of compensation or other benefits potentially payable to each of our named executive officers as of March 31, 2022 that could be triggered upon termination of such named executive officer's employment under various scenarios. We have assumed that all salary payments or any expenses the executive may be due have been paid currently. The amounts shown assume that such termination (and in the case of a change in control, the change in control) was effective as of March 31, 2022, and, therefore, are estimates of the amounts that would have been paid to such named executive officers upon their termination. The value of equity award acceleration reflected in the table below was calculated using the closing price of \$2.98 per share of our common stock on March 31, 2022. The value for option awards is calculated as the difference between the closing price of our common stock of \$2.98 on March 31, 2022 and the exercise price per share of the award multiplied by the number of shares vesting. Actual amounts to be paid can only be determined at the time of such named executive officer's termination from the Company. These benefits do not include any amounts with respect to fully vested benefits under the DC Plan, which are described above under "Non-Qualified Deferred Compensation for Fiscal 2022" or our 401(k) Plan.

| | No | Change in Cont | rol | | Change in Control | | |
|-------------------------------|---|----------------|--------------------|---|---------------------------|--------------------------------|--|
| | Termination Without Cause or for Good Reason (\$) | Death (\$)(1) | Disability (\$)(2) | Termination Without Cause or for Good Reason (\$) | Death (\$) ⁽¹⁾ | Disability (\$) ⁽²⁾ | |
| Joe Bergera | ' | | | | | | |
| Cash Severance (3) | \$778,750 | \$222,500 | \$111,250 | \$890,000 | \$222,500 | \$111,250 | |
| Medical Benefits (4) | 13,048 | 13,048 | 13,048 | 13,048 | 13,048 | 13,048 | |
| Equity Award Acceleration (5) | _ | 143,849 | 143,849 | 405,143 | 368,042 | 368,042 | |
| Estimated Total | \$791,798 | \$379,397 | \$268,147 | \$1,308,191 | \$603,590 | \$492,340 | |
| Douglas L. Groves | | | | | | | |
| Cash Severance (3) | \$412,500 | \$— | \$— | \$412,500 | \$— | \$— | |
| Medical Benefits (4) | 13,858 | _ | _ | 13,858 | _ | _ | |
| Equity Award Acceleration (5) | _ | 49,554 | 49,554 | 148,398 | 129,848 | 129,848 | |
| Estimated Total | \$426,358 | \$49,554 | \$49,554 | \$574,756 | \$129,848 | \$129,848 | |
| Todd Kreter | | | | | | | |
| Cash Severance (3) | \$300,000 | \$— | \$— | \$300,000 | \$— | \$— | |
| Medical Benefits (4) | 8,231 | _ | _ | 8,231 | _ | _ | |
| Equity Award Acceleration (5) | _ | 35,138 | 35,138 | 111,297 | 92,747 | 92,747 | |
| Estimated Total | \$308,231 | \$35,138 | \$35,138 | \$419,528 | \$92,747 | \$92,747 | |

- 1. Only Mr. Bergera is entitled to cash termination benefits upon death. Amount includes 50% of Mr. Bergera's annual base salary payable under his employment agreement. Each named executive officer is also eligible for certain accelerated vesting of outstanding equity awards in the event of death or permanent disability, as described in the narrative preceding this table.
- 2. Only Mr. Bergera is entitled to cash termination benefits upon Disability (as defined in Mr. Bergera's employment agreement). Amounts assume continuation of base salary and benefit continuation coverage by Mr. Bergera for a total of one hundred twenty (120) days.
- 3. Calculation of cash severance benefits for the various termination scenarios is described in the narrative preceding this table. Only Mr. Bergera is entitled to a pro-rated portion of his target bonus established by the Compensation Committee.
- 4. Calculated based on the premiums payable to elect benefit continuation coverage by the named executive officer pursuant to COBRA for twelve (12) months and for the actual level of group medical, dental and vision coverage in effect as of March 31, 2022.
- 5. Each named executive officer is also eligible for certain accelerated vesting of outstanding equity awards in the event of a termination without cause or resignation for good reason within 18 months following a change in control as described in the narrative preceding this table. The acceleration of outstanding PSUs held by our named executive officers was assumed to be at "target" levels for purposes of the foregoing tables.

Indemnification of Directors and Officers

Under Section 145 of the Delaware General Corporation Law, we can indemnify our directors and officers against liabilities they may incur in such capacities, including liabilities under the Securities Act. Our certificate of incorporation and bylaws provide that we will indemnify our directors and officers to the fullest extent permitted by law, and our bylaws require us to advance litigation expenses upon receipt of an undertaking by the director or officer. If it is ultimately determined that the director or officer is not entitled to indemnification, the director or officer is required to repay such advances. The bylaws further provide that rights conferred under such bylaws do not exclude any other right such persons may have or acquire under any bylaw, agreement, vote of stockholders or disinterested directors or otherwise.

Our certificate of incorporation provides that, pursuant to Delaware law, our directors shall not be liable for monetary damages for breach of the directors' fiduciary duty of care to us and our stockholders. This provision in the certificate of incorporation does not eliminate the duty of care, and in appropriate circumstances equitable remedies such as injunctive or other forms of non-monetary relief will remain available under Delaware law. In addition, each director will continue to be subject to liability for breach of the director's duty of loyalty to us or our stockholders, for acts or omissions not in good faith or involving intentional misconduct or knowing violations of law, for actions leading to improper personal benefit to the director, and for payment of dividends or approval of stock repurchases or redemptions that are unlawful under Delaware law. The provision also does not affect a director's responsibilities under any other law, such as the federal securities laws or state or federal environmental laws.

We have entered into agreements to indemnify certain of our directors and officers in addition to the indemnification provided for in our certificate of incorporation and bylaws. These agreements, among other things, indemnify such directors and officers for certain expenses (including attorneys' fees), judgments, fines and settlement amounts incurred by such person in any action or proceeding, including any action by or in the right of the Company, on account of services as a director or officer of Iteris, or as a director or officer of any other company or enterprise to which the person provides services at our request.

EQUITY COMPENSATION PLAN INFORMATION

The following table summarizes information as of March 31, 2022 regarding shares of our common stock that may be issued under our equity compensation plans, including the 2007 Omnibus Incentive Plan, the 2016 Omnibus Incentive Plan, ESPP and the Inducement Plan. Other than the Inducement Plan, each of these plans has been approved by our stockholders.

| Plan Category | (a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights | (b) Weighted Average Exercise Price of Outstanding Options, Warrants and Rights | (c) Number of Securities Remaining Available for Future Issuance Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) |
|---|---|---|--|
| Equity compensation plans approved by security holders | 6,310,782 | \$ 4.08 | 3,891,780 |
| Equity compensation plans not approved by security holders ⁽³⁾ | 179,914 | \$ 2.98 | 120,086 |

⁽¹⁾ Includes 5,847,269 shares subject to outstanding stock option awards, 429,084 shares subject to outstanding RSU awards and 114,974 shares subject to outstanding PSUs (at "target" performance levels), as of March 31, 2022.

⁽²⁾ Includes 625,004 shares remaining available for issuance under the ESPP as of March 31, 2022, of which 625,004 shares were eligible to be purchased pursuant to the offering period in effect on such date.

⁽³⁾ On December 4, 2020, the Board of Directors approved the Inducement Plan in conjunction with the TrafficCast acquisition. The terms of the Inducement Plan are substantially similar to the terms of the Company's 2016 Omnibus Incentive Plan with the exception that incentive stock options may not be granted under the Inducement Plan. The Inducement Plan was adopted by the Board of Directors without stockholder approval pursuant to Rule 5635(c) (4) of the Nasdaq Listing Rules.

The Board initially reserved 300,000 shares of the Company's common stock for issuance pursuant to awards granted under the Inducement Plan. In accordance with Rule 5635(c)(4) of the Nasdaq Listing Rules, awards under the Inducement Plan may only be made to an employee who has not previously been an employee or member of the Board or any parent or

subsidiary, or following a bona fide period of non-employment by the Company or a parent or subsidiary, and only if he or she is granted such award in connection with his or her commencement of employment with the Company or a subsidiary and such grant is an inducement material to his or her entering into employment with the Company or such subsidiary. No future awards will be issued under the Inducement Plan.

PROPOSAL 3: RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The accounting firm of Deloitte & Touche LLP ("Deloitte") has been engaged by our Audit Committee to serve as our independent registered public accounting firm for the fiscal year ending March 31, 2023. Deloitte has been our principal independent registered public accounting firm since October 2015. Information regarding the services provided to us by Deloitte during Fiscal 2022 and Fiscal 2021 is set forth below under the heading entitled "Matters Related to Independent Registered Public Accounting Firm."

We are asking our stockholders to ratify the selection by the Audit Committee of Deloitte as our independent registered public accounting firm to audit our consolidated financial statements for Fiscal 2023 and to perform other appropriate services. Although stockholder ratification of the selection of Deloitte as our independent registered public accounting firm is not required by our bylaws or otherwise, we are submitting the appointment of Deloitte to our stockholders for ratification at the Annual Meeting as a matter of good corporate governance and to provide a means by which our stockholders may communicate their opinion to the Audit Committee. In the event that the stockholders fail to ratify the appointment, the Audit Committee will reconsider its selection. Even if the selection is ratified, the Audit Committee, in its sole discretion, may direct the appointment of a different independent registered public accounting firm at any time during the year if the committee feels that such a change would be in the best interests of the Company and our stockholders.

A representative of Deloitte is expected to be present at the Annual Meeting, and that representative will have the opportunity to make a brief presentation to the stockholders if he or she so desires and is expected to be available to respond to appropriate questions from stockholders.

Vote Required

The affirmative vote of a majority of the common stock, present or represented by proxy and entitled to vote at the Annual Meeting, will be required for ratification of the selection of Deloitte as our independent registered public accounting firm for Fiscal 2023.

Recommendation of the Board of Directors

The Board of Directors recommends that the stockholders vote "FOR" the ratification and approval of the selection of Deloitte & Touche LLP as our independent registered public accounting firm for Fiscal 2023.

MATTERS RELATED TO INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Fees Paid to Independent Registered Public Accounting Firm

The following table sets forth the fees we have paid to Deloitte in the following categories and amounts during Fiscal 2022 and Fiscal 2021:

| | Year Endo | Year Ended March 31, | | |
|--------------------|-------------|----------------------|--|--|
| Fee Category | 2022 | 2021 | | |
| Audit fees | \$1,028,214 | \$1,010,220 | | |
| Audit related fees | 43,895 | 91,985 | | |
| Tax fees | _ | _ | | |
| All other fees | _ | _ | | |
| Total fees | \$1,072,109 | \$1,102,205 | | |

Audit Fees. Audit fees consist of fees billed for professional services rendered in connection with the audit of our overhead rate and the audit of our annual consolidated financial statements for the applicable fiscal year and review of our consolidated financial statements included in our quarterly reports on Form 10-Q, Annual Report on Form 10-K (and 10-K/A) and other regulatory filings for such fiscal year.

Audit Related Fees. Audit related fees consist of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our consolidated financial statements but are not reporting under "Audit Fees." Audit related fees for Fiscal 2022 were related to the review of our registration statements on Form S-3 and Form S-8 and a subscription to Deloitte's Accounting Research Tool. Audit related fees for Fiscal 2021 were related to the TrafficCast acquisition and the review of our registration statements on Form S-8 and Form S-3 and a subscription to Deloitte's Accounting Research Tool.

Tax Fees. Tax fees consist of fees were billed for professional services for tax compliance, tax advice and tax planning. There were no tax fees billed by Deloitte for Fiscal 2022 or Fiscal 2021.

All Other Fees. There were no fees billed by Deloitte in Fiscal 2022 or Fiscal 2021 for any other services.

Audit Committee Pre-Approval Policies and Procedures

All engagements for services by Deloitte or other independent registered public accountants are subject to prior approval by the Audit Committee; however, de minimis, non-audit services may instead be approved in accordance with applicable SEC rules. The prior approval of the Audit Committee was obtained for all services provided by Deloitte for Fiscal 2022 and Fiscal 2021.

The Audit Committee reviewed and discussed the services rendered by Deloitte during Fiscal 2022, as well as the fees paid for such services, and has determined that the provision of such services by Deloitte, and the fees paid for such services, were compatible with maintaining Deloitte's independence.

Audit Committee Report

The following is the report of the Audit Committee with respect to the audited consolidated financial statements for the fiscal year ended March 31, 2022 included in the Annual Report.

Our management is responsible for the Company's financial reporting process, including its systems of internal control over financial reporting, and for the preparation of its financial statements in accordance with generally accepted accounting principles. Our independent registered public accounting firm, Deloitte, is responsible for performing an independent audit of our consolidated financial statements and issuing opinions on the conformity of those audited financial statements with United States generally accepted accounting principles ("GAAP") and the effectiveness of our internal control over financial reporting. The role and responsibility of the Committee is to monitor and oversee these financial processes on behalf of the Board.

The members of the Audit Committee are not employees of Iteris and are not, nor do they represent themselves to be, accountants or auditors by profession, and they do not undertake to conduct auditing or accounting reviews or procedures. Therefore, in performing the Audit Committee's oversight role, the Audit Committee necessarily must rely on management's representations that it has maintained appropriate accounting and financial reporting principles and policies, and appropriate internal control over financial reporting and disclosure controls and procedures designed to ensure compliance with accounting standards and applicable laws and regulations, and that the Company's financial statements have been prepared with integrity and objectivity and in conformity with GAAP, and on the representations of our independent registered public accounting firm included in its reports on the Company's financial statements.

In this context, the Audit Committee hereby reports as follows:

- 1. The Audit Committee has reviewed and discussed our consolidated audited financial statements with our management.
- 2. The Audit Committee has discussed with the independent registered public accounting firm the matters required to be discussed by Auditing Standard No. 1301, "Communications with Audit Committees," as adopted by the Public Company Accounting Oversight Board (the "PCAOB").
- 3. The Audit Committee has received the written disclosures and the letter from the independent registered public accounting firm required by the applicable requirements of the PCAOB regarding the independent registered public accounting firm's communications with the Audit Committee concerning independence, and the Audit Committee has discussed with the independent registered public accounting firm its independence.
- 4. Based on the review and discussions referred to above in this report, the Audit Committee recommended to the Company's Board, and the Board approved, that the consolidated audited financial statements be included in our Annual Report on Form 10-K for the year ended March 31, 2022 for filing with the SEC.

Submitted by the Audit Committee of the Board of Directors:
Gerard M. Mooney
Laura L. Siegal
Dennis W. Zank (Chairman)

The information contained in the foregoing Audit Committee Report is not "soliciting material" and is not deemed filed with the SEC. Such report is not to be incorporated by reference in any filing of the Company under the Securities Act or the Exchange Act, whether made before or after the date hereof, and irrespective of any general incorporation language in any such filing.

STOCK OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth, as of July 12, 2022, the number and percentage ownership of our common stock by (i) all persons known to us to beneficially own more than 5% of the outstanding common stock, (ii) each of the named executive officers, (iii) each of our directors, and (iv) all of our executive officers and directors as a group. To our knowledge, except as otherwise indicated, each of the persons named in this table has sole voting and investment power with respect to the common stock shown as beneficially owned, subject to community property and similar laws, where applicable.

| | Common Stock | | | |
|---|--|------------------------------------|--|--|
| Name and Address of Beneficial Owner ⁽¹⁾ | Amount and Nature of Beneficial Ownership ⁽²⁾ | Percent of Class ⁽²⁾ | | |
| Samjo Capital, LLC, Samjo Management, LLC and Andrew N. Wiener ⁽³⁾ | 2,534,000 | 6% | | |
| Cowen Prime Advisors LLC ⁽⁴⁾ | 2,349,950 | 5.5 | | |
| Joe Bergera ⁽⁵⁾ | 1,980,841 | 4.7 | | |
| Douglas L.Groves ⁽⁶⁾ | 133,598 | * | | |
| Todd Kreter ⁽⁷⁾ | 272,361 | * | | |
| Ramin Massoumi ⁽⁸⁾ | 300,920 | * | | |
| Gerard M. Mooney ⁽⁹⁾ | 67,982 | * | | |
| Laura L. Siegal ⁽¹⁰⁾ | 57,041 | * | | |
| Thomas L. Thomas ⁽¹¹⁾ | 205,042 | | | |
| Dennis W. Zank ⁽¹²⁾ | 39,049 | | | |
| All executive officers and directors as a group (8 persons) ⁽¹³⁾ | 3,056,834 | 7.2% | | |

^{*} Less than 1%.

- (1) The address of each of the directors and officers is 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, TX 78746.
- (2) Based on 42,577,415 shares of common stock outstanding as of July 12, 2022. Shares of common stock subject to options or warrants which are exercisable within 60 days of July 12, 2022 are deemed to be beneficially owned by the person holding such options or warrants for the purpose of computing the percentage of ownership of such person but are not treated as outstanding for the purpose of computing the percentage of any other person. Other than as described in the preceding sentence, shares issuable upon exercise of outstanding options and warrants are not deemed to be outstanding for purposes of this calculation. In addition to the shares held in the individual's name, the number of shares indicated also includes shares held for the benefit of the named person under our 401(k) plan.
- (3) Pursuant to a Schedule 13G filed on February 7, 2022 with the SEC, Samjo Capital, LLC reported that through the following beneficial owners the following power: (1) Samjo Capital, LLC has shared voting power with respect to 2,525,000 shares, (2) Samjo Management, LLC has shared voting power with respect to 2,525,000 shares, and (3) Andrew N. Wiener has shared voting power with respect to 2,525,000 shares, sole voting power with respect to 9,000 shares, and sole dispositive power with respect to 9,000 shares. Mr. Wiener is the sole Managing Member of Samjo Capital, LLC and Samjo Management, LLC. The address for Samjo Capital, LLC is 599 Lexington Avenue, 27th Floor, New York, NY 10022.
- (4) Pursuant to a Schedule 13G filed on February 9, 2022 with the SEC, Cowen Prime Advisors LLC reported that, through its various clients, it has shared dispositive power with respect to 2,349,950. The address for Cowen Prime Advisors is 599 Lexington Avenue, Floor 21, New York, NY 10022.
- (5) Consists of (i) 102,716 shares held directly by Mr. Bergera and (ii) 1,878,125 shares issuable upon exercise of options that are currently exercisable or will become exercisable within 60 days after July 12, 2022.
- (6) Consists of (i) 15,000 shares held in a trust, of which Mr. Groves is a trustee, (ii) 6,098 shares held in the ESPP, and (iii) 112,500 shares issuable upon exercise of options that are currently exercisable or will become exercisable within 60 days after July 12, 2022.
- (7) Consists of (i) 33,303 shares held directly by Mr. Kreter, (ii) 308 shares held in an individual retirement account by Mr. Kreter, and (iii) 238,750 shares issuable upon exercise of options that are currently exercisable or will become exercisable within 60 days after July 12, 2022.
- (8) Consists of (i) 27,996 shares held directly by Mr. Massoumi, (ii) 31,624 shares held in a trust, of which Mr. Massoumi is a trustee, (iii) 2,551 shares are held in Mr. Massoumi's 401(k) plan, and (iv) 238,749 shares issuable upon exercise of options

- that are currently exercisable or will become exercisable within 60 days after July 12, 2022. Mr. Massoumi ceased to serve as our Senior Vice President and General Manager, Consulting Solutions on December 31, 2021.
- (9) Consists of (i) 53,357 shares held directly by Mr. Mooney and (ii) 14,625 shares subject to RSUs that vest within 60 days after July 12, 2022.
- (10) Consists of (i) 42,416 shares held directly by Ms. Siegal and (ii) 14,625 shares subject to RSUs that vest within 60 days after July 12, 2022.
- (11) Consists of (i) 73,271 shares held directly by Mr. Thomas, (ii) 117,146 shares held by Mr. Thomas's Trust, and (iii) 14,625 shares subject to RSUs that vest within 60 days after July 12, 2022.
- (12) Consists of (i) 24,424 shares held directly by Mr. Zank and (ii) 14,625 shares subject to RSUs that vest within 60 days after July 12, 2022.
- (13) Includes (i) 2,468,124 shares issuable upon exercise of options held by the executive officers and directors as a group that are currently exercisable or will become exercisable within 60 days after July 12, 2022 and (ii) 58,500 shares subject to RSUs held by the executive officers and directors as a group that vest within 60 days of July 12, 2022.

Environmental, Social, Governance and Related Matters

We believe that leadership in ethical, environmental, social, governance and related matters will have a positive impact on our business, employees, customers and communities we serve. Accordingly, we adopted policies that help us to implement these standards.

Code of Ethics and Business Conduct

Our Board has adopted a Code of Ethics and Business Conduct ("Code of Ethics"), which applies to all directors, officers (including our principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) and employees. The full text of our Code of Ethics is available under the "Corporate Governance" heading on the Investor Relations section of our website at www.iteris.com. We will also provide an electronic or paper copy of the Code of Ethics, free of charge, upon request made to our Corporate Secretary. If any substantive amendments are made to our Code of Ethics, or if any waiver (including any implicit waiver) of any provision of the Code of Ethics is granted that is required to be disclosed under the rules of the SEC, such amendment or waiver will be disclosed at the same location on our website, or, if required, in a current report on Form 8-K.

In March 2022, our Board adopted updates to our Code of Ethics to empower our directors, officers and employees to be responsible for carrying out and monitoring compliance to our Code of Ethics by reporting known or suspected illegal or unethical behavior without retaliation. Directors and officers are to report such behaviors to the Chair of our Audit Committee and employees (not directors or officers) are to report such behaviors to our Board of Directors or appropriate management representative. Complaints, concerns or questions pertaining to accounting, internal accounting controls or auditing matters, or financial fraud, securities fraud or other securities law violations are to be reported to our Board of Directors or to members of our Audit Committee. Additional methods to anonymously report these behaviors is provided in our Code of Ethics, which is staffed by a third-party company operating 24 hours a day, 7 days a week. We have a policy of non-retaliation and abide by federal and state laws providing legal protection to certain types of whistleblowers. We believe our Code of Ethics help foster an ethical workplace and culture of integrity as well as promote the high standards of ethical conduct we value.

Environmental, Social and Governance Practices

Environmental, social and governance ("ESG") practices are becoming increasingly important to our stockholders, customers, and employees and our Board supports Iteris in pursuing thriving communities. In June 2020, our Board adopted an Environmental Policy Statement and Human Rights Policy to further our commitment to continually improve how Iteris operates. In January 2022, our Board expanded the Environmental Policy Statement by ratifying its support of environmental goals of the United Nations Global Compact. In November 2020, our Board ratified our Occupational Health and Safety Policy Statement to support safety practices and maintaining a healthy work environment. In December 2020, our Board ratified our Policy Statement Against Trafficking in Persons and Slavery to instill a climate of full compliance with laws concerning prohibitions of trafficking in persons, including implementing a standard annual mandatory training program on anti-slavery and human trafficking to employees. In November 2021, our Board ratified updates to the Policy Statement Against Trafficking in Persons and Slavery by adding onboard and bi-annual training programs and awareness education and initiatives, including how to identify signs of violations of human rights, such as slavery and human trafficking. In addition to and among other updates, Iteris is committed to respecting the rights of all people, with a careful focus on marginalized or underrepresented groups, including women, people with disabilities, and racial or ethnic minorities. In addition to the foregoing, it is our intent to further our commitment by conducting regular climate risk assessments in support of disclosure, such as any potential various natural disasters. The full text of our Environmental Policy, Human Rights Policy, Occupational Health and Safety Policy, and Statement Against Trafficking in Persons and Slavery are available under the "Corporate Governance" heading on the Investor Relations section of our website at www.iteris.com.

As a global leader in smart mobility infrastructure management, we work with public and private-sector partners to increase the efficiency of mobility, which has the benefit of reducing carbon emissions, all as part of our commitment to a cleaner, healthier and more sustainable future. By reducing delays and stops as part of traffic signal timing projects, improving the efficiency of public transit via signal priority programs, reducing time spent roadside for heavy-emitting commercial freight vehicles during inspection, to name just a few examples, our industry-leading portfolio of smart mobility infrastructure management solutions is currently helping cities and states to reduce their carbon footprint. In February 2022, we released a Sustainability White Paper to illustrate our commitment to the advancement of the transition to carbon-free mobility in our services and solutions. The full text of our Sustainability White Paper is available under the "Overview" heading on the Investor Relations section of our website at www.iteris.com.

In March 2022, we released our Fiscal 2022 ESG Report in response to feedback from our investors and other stakeholders. Our Fiscal 2022 ESG Report provides information about our key ESG principles, including environmental stewardship, social responsibility in people and culture, and excellence in corporate governance. The full text of our Fiscal 2022 ESG Report is available under the "Overview" heading on the Investor Relations section of our website at www.iteris.com.

Supply Chain Responsibility

We are committed to advancing supply chain responsibility by reducing risk, improving product quality, and raising overall performance of our suppliers. In furtherance of this commitment, in December 2020 our Board ratified our Conflict Minerals Policy Statement to support preventing profits from the sale of tantalum, tin, tungsten, and gold from funding conflict in the Democratic Republic of the Congo and adjoining countries. The full text of our Conflict Minerals Policy Statement is available under the "Corporate Governance" heading on the Investor Relations section of our website at www.iteris.com.

Diversity and Inclusion

Consistent with our core values, we promote diversity and inclusion in every aspect of our business. We are an equal opportunity employer and make employment decisions on the basis of merit. We are focused on being an employer of choice of all talent, where employees feel like they belong. We administer all phases of our employment practices without regard to race, ethnicity, religious creed, color, national origin, ancestry, disability, sex, gender, gender identity, gender expression, sexual orientation, transgender identity, age, military or veteran status, or any other consideration made unlawful by law. Additionally, as a contractor for the United States Government, we develop and implement an affirmative action plan to (1) assess our inclusion of women, members of minority groups, protected veterans, and individuals with disabilities into our workforce, (2) establish goals for increased inclusion and (3) implement strategies to reach those goals. In furtherance of these values, our Board has adopted the Diversity and Inclusion Policy to promote encourage, and develop our employees to their full potential and utilize their unique talents. The full text of our Diversity and Inclusion Policy is available under the "Corporate Governance" heading on the Investor Relations section of our website at www.iteris.com.

In furthering the Diversity and Inclusion Policy, we are committed to provide transparent disclosure with the goal to increasing gender and ethnic/racial diversity throughout the Company, including among our leadership ranks. The Company intends to continue monitoring women and racial and ethnic minorities in order to track its trend over time and enable our stockholders to track the progress that we make in advancing diversity in our workforce. At the conclusion of Fiscal 2022, women represented 30% of our total employee base and 27% of our management and executive employee base. Racial and ethnic minorities represented 40% of our total employee base and 36% of management and our executive employee base.

Investment in our Employees

There are several programs we implemented and maintain for the financial and educational well-being of our employees and their families. For example, we have an Employee Stock Purchase Plan ("ESPP"), which provides employees with the opportunity to share in the ownership of Iteris and its performance through the purchase of shares of the Company's stock. ESPP allows eligible employees to accumulate contributions through after-tax payroll deductions to purchase shares of Iteris stock at a 5% discount. Our 401(k) plan has an 93.0% participation rate among eligible employees, with annual training and monthly educational sessions held at each Iteris location.

We continue to invest in employee development and engagement for the benefit of our employees and Iteris. For example, we offer a comprehensive training program that includes online, on-demand training; classroom-based technical training and certification; and classroom-based leadership training and individualized coaching. The leadership training and individualized coaching is facilitated by an independent management consulting firm. In Fiscal 2022, there were 15 graduates from the leadership training and coaching program, and we anticipate a similar number of graduates in Fiscal 2023. We track various metrics, including employee retention to measure the impact of our employee development and engagement programs. Therefore, we are voluntarily disclosing, and currently plan to continue to disclose going forward, the Company's turnover rate metric to routinely track and guide the Company's retention activities, as necessary. The Company's total turnover rate for Fiscal 2022 was 23.5% and the turnover rate of our professional staff was 18%.

ADDITIONAL MATTERS

Certain Transactions with Related Persons

Since April 1, 2021, other than the agreements and transactions described in "Executive Compensation and Other Matters" above, there has not been, nor is there any proposed transaction, where we (or any of our subsidiaries) were or will be a party in which the amount involved exceeded or will exceed the lesser of \$120,000 or one percent of the average of our total assets at year-end for the last two fiscal years and in which any director, director nominee, executive officer, holder of more than 5% of any class of our voting securities, or any member of the immediate family of any of the foregoing persons had or will have a direct or indirect material interest.

Annual Report

A copy of our Annual Report, including our Annual Report on Form 10-K for Fiscal 2022, accompanies the proxy materials being mailed to all stockholders. The Annual Report is not incorporated into this proxy statement and is not considered proxy solicitation material. Stockholders may obtain a copy of our Annual Report on Form 10-K and any of our other filings with the SEC, without charge, by writing to Investor Relations, Iteris, Inc., 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, Texas 78746. The Annual Report (including the exhibits thereto) is also available on the SEC's website at www.sec.gov.

Delivery of Documents to Stockholders Sharing an Address

Some street name holders of our common stock may be "householding" our proxy statements and annual reports, which means that we will deliver only one copy of our proxy statement and annual report to multiple stockholders who share the same address (if they appear to be members of the same family), unless we have received instructions to the contrary. This procedure reduces our printing and mailing costs and related fees. Upon request, we will promptly deliver a separate copy of either document to you if you write us at our corporate offices at Iteris, Inc., 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, TX 78746, Attention: Corporate Secretary, Telephone: (512) 716-0808. You may also contact us or your Nominee if you received multiple copies of the proxy materials and would prefer to receive a single copy in the future.

Deadline for Receipt of Stockholder Proposals

Stockholders may present proposals for action at a future meeting or nominate persons for the election of directors only if they comply with the requirements of the proxy rules established by the SEC and our bylaws. Pursuant to Rule 14a-8 of the Exchange Act, some stockholder proposals may be eligible for inclusion in our proxy statement for the 2023 Annual Meeting of Stockholders (the "2023 Annual Meeting"). Stockholder proposals that are intended to be presented at our 2023 Annual Meeting and included in the proxy statement, form of proxy and other proxy solicitation materials related to that meeting must be received by us not later than March 17, 2023.

If a stockholder wishes to submit a proposal which is not intended to be included in our proxy statement under Rule 14a-8 of the Exchange Act, or wishes to nominate a person as a candidate for election to the Board, the proposal or nomination must be received by us on or between May 11, 2023 and June 10, 2023. If the date of the 2023 Annual Meeting of Stockholders is called for a date that is not within 30 days before or after the anniversary date of the 2022 Annual Meeting of Stockholders, then the stockholder must submit any such proposal or nomination not later than the close of business of the 10th day following the earlier of (i) the day on which the notice of the meeting was mailed or (ii) public disclosure of the date of such meeting is first made. Stockholders are advised to review our bylaws which contain these advance notice requirements with respect to advance notice of stockholder proposals and director nominations.

In addition, with respect to any proposal that a stockholder presents at the 2023 Annual Meeting that is not submitted for inclusion in our proxy materials pursuant to Rule 14a-8 under the Exchange Act, the proxy solicited by the Board for such annual meeting will confer discretionary voting authority to vote on such stockholder proposal to the extent permitted under Rule 14a-4 under the Exchange Act.

Stockholder proposals must be in writing and should be addressed to our Corporate Secretary, at our principal executive offices at 1250 S. Capital of Texas Hwy., Bldg. 1, Suite 330, Austin, TX 78746. It is recommended that stockholders submitting proposals direct them to our Corporate Secretary and utilize certified mail, return receipt requested in order to provide proof of timely receipt. The presiding officer of the 2022 Annual Meeting reserves the right to reject, rule out of order, or take other

appropriate action with respect to any proposal that does not comply with these and other applicable requirements, including conditions set forth in our bylaws and conditions established by the SEC.

Other Matters

The Board is not aware of any other matter which will be presented for action at the Annual Meeting other than the matters set forth in this proxy statement. If any other matter requiring a vote of the stockholders arise, it is intended that the proxy holders will vote the shares they represent as the Board may recommend. Discretionary authority with respect to such other matters is granted by the execution of the enclosed proxy card.

THE BOARD OF DIRECTORS OF ITERIS, INC.

Austin, Texas July 15, 2022

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| A Proposal | ls – The Board o | of Directors re | commends a vote " | FOR" the nom | inees listed in | Proposal 1 and "F | FOR" each of Prop | posals 2 and 3. | |
| 1. Election of Direction of Direction of Direction O1 - Joe Ber | | For Against | Abstain 02 - Gerard | M. Mooney | For Against | Abstain 03 - La | ura L. Siegal | For Against Abstain | + |
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| 2. To approve, by executive office | y advisory vote, the icers. | compensation o | f our named For | Against Abstai | To ratify t independent | | eloitte & Touche LLP a accounting firm for th | as our | st Abstain |
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The 2022 Annual Meeting of Stockholders of Iteris, Inc. will be held on Thursday, September 8, 2022, at 4:00 p.m. Central Time virtually via the internet at meetnow.global/M67DS9X.

To access the virtual meeting, you must have the information that is printed in the shaded bar located on the reverse side of this form or you may attend as a guest to listen to the Annual Meeting.

Important notice regarding the Internet availability of proxy materials for the Annual Meeting of Stockholders.

The material is available at: www.envisionreports.com/ITI



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Help the environment by consenting to receive electronic delivery, sign up at www.envisionreports.com/ITI



▼ IF VOTING BY MAIL, SIGN, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE. ▼

ITERIS, INC.



Notice of 2022 Annual Meeting of Stockholders Proxy Solicited by Board of Directors for Annual Meeting — September 8, 2022

The undersigned stockholder of ITERIS, INC. ("Iteris" or the "Company") hereby appoints JOE BERGERA and DOUG GROVES, and each of them, proxies of the undersigned, each with full power to act without the other and with power of substitution, to represent the undersigned at the Annual Meeting of Stockholders of the Company to be held virtually via the internet at meetnow.global/M67DS9X, and at any adjournments or postponements thereof, and to vote all shares of common stock of the Company held of record by the undersigned as of the close of business on July 12, 2022, with all the powers the undersigned would possess if personally present, in accordance with the instructions on this proxy.

The undersigned hereby revokes any other proxy to vote at such Annual Meeting of Stockholders and hereby ratifies and confirms all that said proxies, and each of them, may lawfully do by virtue hereof.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN ACCORDANCE WITH THE INSTRUCTIONS INDICATED OR, IF NO INSTRUCTIONS ARE INDICATED, THIS PROXY WILL BE VOTED "FOR" THE ELECTION OF THE NOMINEES NAMED IN PROPOSAL 1 AND "FOR" EACH OF PROPOSALS 2 AND 3, AND IN ACCORDANCE WITH THE DISCRETION OF THE PROXY HOLDERS WITH REGARD TO ANY OTHER MATTERS PROPERLY BROUGHT TO A VOTE AT THE ANNUAL MEETING OR ANY ADJOURNMENT OR POSTPONEMENT THEREOF.

In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

(Items to be voted appear on reverse side)

| C Non-Voting Items | |
|---|--|
| Change of Address — Please print new address below. | Comments - Please print your comments below. |
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